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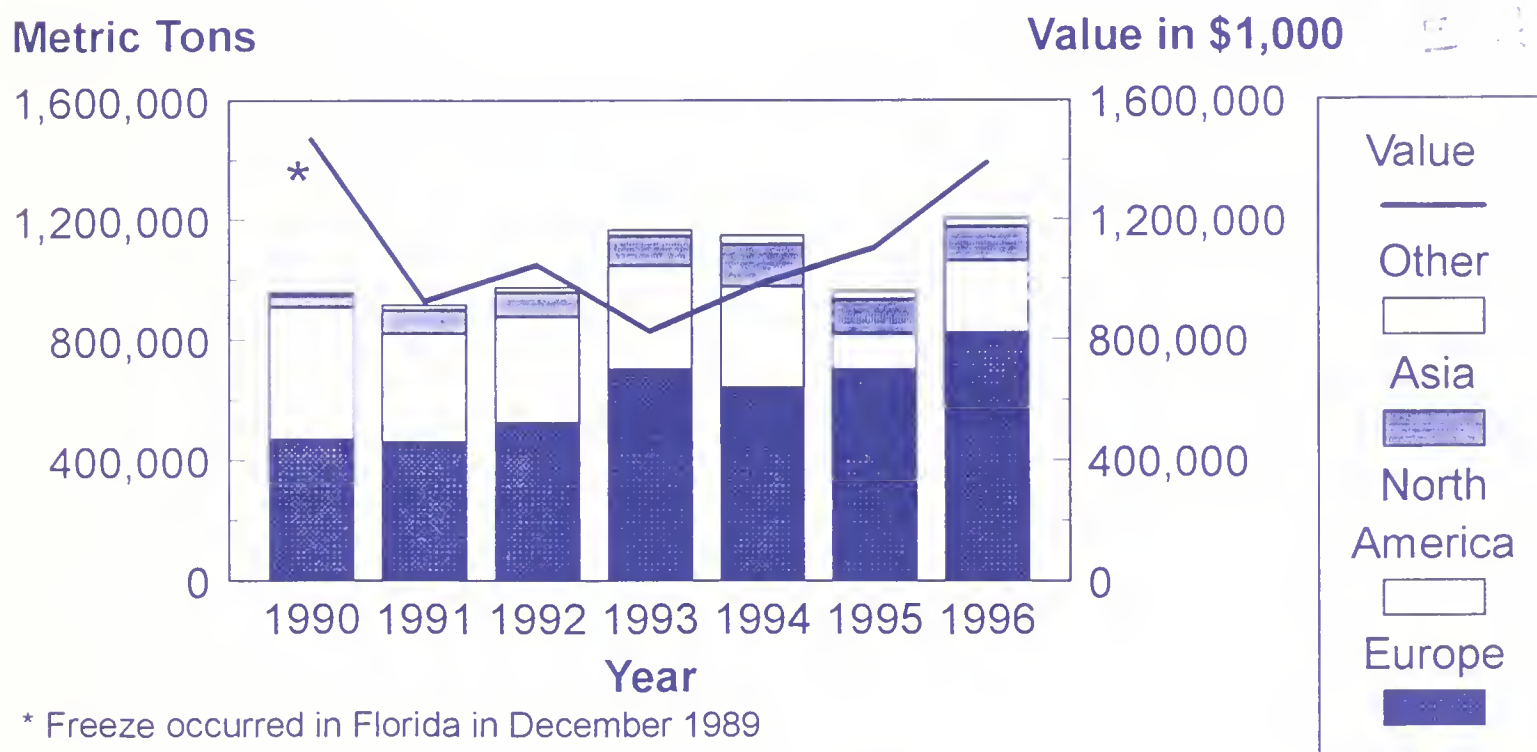
United States
Department of
Agriculture

Foreign
Agricultural
Service

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World Horticultural Trade and U.S. Export Opportunities

Strong Demand for Brazilian Orange Juice in Europe and Asia Offsets Smaller Exports to North America



Source: Brazilian Foreign Trade Department

Brazil is the world's largest orange juice producer and exporter, accounting for 50 percent of world production and nearly 80 percent of world exports. Europe (primarily the European Union) and Asia (primarily Japan and the Republic of Korea) have been strong growth markets for Brazilian orange juice exports in the 1990's, more than offsetting a decline in sales to the United States. Sales to Europe increased 75 percent from 1990 to 1996. The European share of Brazilian orange juice sales increased from 49 percent in 1990 to 68 percent in 1996. Sales to Asia have more than tripled since 1990. Asia currently accounts for 10 percent of total Brazilian orange juice sales compared with only 4 percent in 1990. Sales to North America (United States and Canada), on the other hand, have decreased 46 percent since 1990 due to expanded orange juice production in the United States. U.S. orange juice production increases reflect expanding orange production in Florida. Since last decade's freezes, Florida orange production has increased sharply in the 1990's, due to extensive new plantings in the southern areas of Florida, replanting of freeze damaged areas in the north, and increasing tree density, due to resetting and interplanting existing groves. Florida's production is expected to continue to increase, with the United States possibly becoming a net exporter of orange juice by the end of the century.

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ANALYSIS

Sam Rosa	202-720-6086	Fresh ` deciduous fruit, apple juice, olives, stone fruit, and CBI
Brian Grunenfelder	202-690-2702	Trade policy, food safety, and plant health group leader
Frank Hokana	202-720-0875	Coffee, sugar, and cocoa production
Bill Janis	202-720-0897	Fresh and processed potatoes, tree nuts, and tropical fruits
Bob Knapp	202-720-4620	Canned deciduous fruit and kiwifruit
Emanuel McNeil	202-720-2083	Fresh and processed vegetables, melons, bananas, nursery products, and cut flowers
Debra A. Pumphrey	202-720-8899	Coffee, cocoa, spices, essential oils, ginseng, and trade forecasts
Stephanie Riddick	202-720-9792	Dried fruit, avocados, beer, hops, berries, and circular coordinator
Joe Somers	202-720-2974	Situation and outlook group leader, processed citrus, trade forecast coordinator, FAO citrus liaison, and circular editor
Debbie Seidband	202-720-6877	Sugar, honey, and fresh citrus
Yvette Wedderburn Bomersheim	202-720-9903	Wine and brandy, table grapes, GSM-102 export credits, NAFTA coordinator and supplier credits
Janise Zygmunt	202-720-3423	Organics

MARKETING

Ted Goldammer	202-720-8498	Fresh citrus and products, hops, and potatoes
Pamela McKenzie	202-720-2252	Canned deciduous fruit, grape juice, cranberries, kiwifruit, and honey
Steve Shnitzler	202-720-8495	Dried fruit, avocados, ginseng, fresh deciduous fruit and cut flowers
Gina Castelnovo	202-720-0898	Wine, brandy, berries
Kelly Strzelecki	202-690-6057	Organics, fresh vegetables, tomatoes
James Carlson	202-720-7931	Fresh deciduous fruit

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Export Summary

U.S. exports of horticultural products to all countries in May totaled \$922.5 million, up 6 percent from the same month a year earlier. Eleven out of 15 categories registered increases. Categories with the most significant increases were: fresh non-citrus fruit (up \$24.2 million or 20 percent); wine (up \$11.3 million or 45 percent); and canned vegetables (up \$10.9 million or 19 percent). The category with the most significant decrease was tree nuts (down \$24.5 million or 28 percent). During the first 8 months (October-May) of fiscal year 1997, the total value of U.S. horticultural exports was \$7.1 billion--7 percent above the same period last year. Horticultural exports for total fiscal year 1997 are forecast at \$10.6 billion, 5.8 percent above the previous year.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds,
1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon,
1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER - SEPTEMBER YEAR
MAY 1997

NAME		QUANTITY				VALUES (1000 DOLLARS)					
GROUP	& COMMODITY	CURR MO LAST YR	CURR MO CURR YR	YR TO DATE LAST YR	YR TO DATE CURR YR	LAST YEAR	CURR MON LAST YR	CURR MON CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRESH CITRUS	MT										
	GRAPEFRUIT	19,702	32,873	457,051	438,952	497,339	11,087	15,312	235,528	217,732	258,858
	LEMONS	11,987	10,870	93,555	88,855	132,269	9,893	8,353	76,511	79,441	114,653
	ORANGES INCL. TM	71,513	77,308	419,800	465,875	513,630	40,554	42,458	233,251	252,328	287,699
	OTHER CITRUS	854	1,320	28,461	24,785	30,208	666	1,412	23,679	20,901	24,774
	Subtotal:----	104,056	122,472	998,866	1,018,468	1,173,446	62,199	67,536	569,069	570,403	685,985
FR. FRUIT, NON-CIT	MT										
	APPLES	39,220	57,468	425,749	513,041	564,953	24,882	32,599	277,088	308,710	371,337
	AVOCADOS	1,094	583	7,233	4,407	10,090	2,279	1,042	7,767	5,676	12,342
	CHERRIES SWT & TRT	8,213	9,991	13,249	14,006	34,702	44,264	51,964	49,185	55,879	130,807
	GRAPES	3,943	4,437	120,748	88,492	240,097	7,593	9,194	151,251	134,242	303,291
	KIWIFRUIT	352	399	4,810	4,920	5,315	8,329	3,373	6,869	6,501	7,378
	MELONS	22,531	29,643	61,557	71,016	223,273	8,290	10,208	28,978	31,568	80,607
	PAPAYA	7,763	557	5,602	4,685	8,274	1,791	1,521	12,552	11,735	19,100
	PEACHES & NECTRS	7,657	11,058	10,174	14,220	74,822	7,930	11,094	10,538	14,342	71,900
	PEARS	6,719	4,819	115,874	91,572	144,426	4,450	3,074	64,848	56,048	84,460
	PLUMS/PRUNES	1,193	1,526	4,077	4,098	67,193	1,922	1,848	5,293	4,799	60,698
	STRAWBERRIES	8,209	8,683	34,259	32,540	53,693	9,547	12,242	54,261	53,787	91,674
	OTHER NON-CITRUS	4,751	6,105	28,711	31,577	47,787	6,892	9,166	31,948	38,930	62,554
	Subtotal:----	104,646	135,270	832,045	874,573	1,474,624	120,169	144,324	700,579	722,218	1,296,148
CAN/PREP FRUIT	MT										
	CHERRIES TART CN	359	629	5,241	3,077	6,270	503	715	6,150	4,072	7,406
	FRUIT MIXTURES	1,976	2,083	17,807	15,880	26,876	2,273	2,549	20,675	18,690	31,614
	MARACHINO CHERRY	1,529	754	5,921	15,558	7,759	1,239	1,409	10,160	7,453	13,250
	PEACHES CANNEO	1,852	1,429	13,446	11,675	17,777	1,872	1,380	12,818	11,492	17,133
	PINEAPPLE CANNED	4,435	289	2,539	1,720	3,339	406	265	2,998	2,492	3,153
	OTHER CANNED FRUIT	5,563	4,099	31,150	25,507	45,596	5,755	4,672	34,688	34,983	52,142
	OTHER PREP/PRESER	7,897	7,085	51,279	55,132	77,272	7,423	6,897	52,712	54,488	78,708
	Subtotal:----	18,612	16,369	127,382	119,549	184,885	19,371	17,886	139,802	133,536	204,158
ORIO FRUIT	MT										
	PRUNES ORIO	4,797	5,536	41,004	45,314	62,548	10,883	12,844	92,664	94,113	139,073
	RAISINS ORIO	7,769	6,536	74,076	75,729	118,824	12,762	12,226	126,186	132,283	200,420
	OTHER ORIO FRUIT	1,506	1,004	15,652	11,667	22,411	3,924	3,235	37,774	34,889	55,474
	Subtotal:----	14,072	13,076	130,731	132,709	203,783	27,570	28,304	256,623	261,285	394,967
FROZEN FRUIT	MT										
	BLUEBERRIES FROZ	1,302	1,003	7,658	4,738	13,785	2,143	2,024	12,265	9,296	18,713
	STRAWBERRIES, FRO	2,684	1,553	14,035	11,930	21,890	2,266	1,979	18,747	15,274	28,346
	OTHER FROZEN FRUIT	2,278	1,730	17,256	11,894	28,612	2,680	2,586	22,894	16,165	36,707
	Subtotal:----	5,265	4,286	38,949	28,563	64,287	7,089	6,588	53,906	40,735	83,766
FRUIT/VEG JUICES	KL										
	GRAPEFRUIT JU, CN	7,784	8,330	37,578	38,658	63,393	5,030	5,447	27,152	27,740	43,790
	ORANGE JUICE, CON	26,734	65,568	171,690	249,753	326,175	19,836	24,043	104,475	119,113	163,945
	ORANGE JUICE, NOT	13,939	16,926	101,662	120,685	152,862	10,862	11,495	73,937	84,532	109,185
	OTHER JUICES	44,185	41,609	329,135	295,806	489,240	32,861	29,851	240,241	220,717	348,225
	Subtotal:----	92,642	132,433	640,064	704,903	1,031,670	64,088	70,836	445,805	452,102	665,145
FRESH VEGETABLES	MT										
	ASPARAGUS, FR, CH	2,363	2,242	12,408	12,969	14,344	7,237	6,339	44,673	42,272	51,666
	BROCCOLI	12,288	13,426	94,055	92,477	129,396	7,671	8,663	59,026	63,467	84,418
	CAULIFLOWER	10,025	10,932	73,547	65,869	107,457	6,963	6,321	48,990	42,525	71,619
	CELERY	11,328	11,321	85,773	84,409	116,728	4,774	3,688	28,064	34,139	38,886
	LETTUCE, FR CHLO	30,336	32,138	211,192	219,261	286,294	13,588	13,508	97,902	106,750	132,876
	ONIONS	11,567	13,744	176,913	173,831	266,097	4,032	5,369	53,140	61,904	83,413
	PEPPERS	7,016	7,036	40,795	44,006	58,504	5,309	6,307	33,216	36,977	46,467
	TOMATOES	14,171	13,436	77,940	87,877	131,285	10,730	11,896	68,761	76,967	100,428
	OTHER VEGETABLES	81,590	109,248	409,177	496,810	681,271	40,832	44,488	249,240	270,400	369,553
	Subtotal:----	180,685	213,523	1,181,799	1,277,508	1,791,376	100,051	107,664	683,010	735,400	979,327
VEG CANNEO	MT										
	KETCHUP	3,208	3,286	28,041	27,361	41,143	2,477	2,588	20,741	21,229	30,851
	SWEET CORN, CANNE	18,569	22,816	112,230	140,322	168,615	15,182	18,935	69,481	115,102	136,383
	TOMATO PASTE	6,324	10,883	56,970	88,613	103,053	5,470	7,735	48,137	65,406	79,858
	OTHER CAN VEG	22,153	26,254	166,558	175,406	253,825	28,983	32,731	211,732	224,524	315,358
	Subtotal:----	58,225	71,998	422,753	488,214	648,696	58,829	69,716	423,264	479,145	640,453
FROZEN VEGETABLES	MT										
	FROZEN FRENCH FRY	31,740	32,748	227,967	260,526	350,487	22,808	24,636	167,135	194,016	256,185
	FZN SWT CORN	4,590	6,596	40,406	42,913	59,253	4,003	5,737	34,364	37,491	50,829
	OTHER POT FZN	1,811	2,674	12,982	11,271	20,772	1,671	1,984	11,205	15,298	17,868
	OTHER FZN VEG	7,456	6,676	48,987	47,143	71,480	6,040	6,146	43,730	42,692	63,306
	Subtotal:----	45,596	48,694	330,341	372,913	501,991	34,522	38,503	256,434	289,797	388,188
VEG DEHYD	MT										
	GARLIC DEHYO	668	1,128	6,195	7,853	9,622	1,563	2,592	14,087	17,162	21,690
	ONIONS, DEHYO	2,069	2,451	20,048	21,800	30,465	4,797	5,868	46,208	51,278	70,479
	POTATOES, DEHYO	3,455	3,419	33,526	32,308	50,241	4,076	3,627	36,243	33,205	57,054
	OTHER DEHYO VEG	4,988	5,973	35,515	45,866	55,708	7,281	8,728	54,697	71,134	82,287
	Subtotal:----	11,180	12,971	95,283	107,827	146,037	17,717	20,815	151,235	172,779	231,509
TREE NUTS	MT										
	ALMONDS UNSHLD	1,069	637	10,959	13,417	19,609	2,568	1,556	27,147	32,449	47,853
	PISTACHIO UNSHLD	1,490	159	18,999	13,830	19,231	1,865	813	52,262	16,826	39,474
	WALNUTS, SHLD	1,293	1,830	15,940	17,715	21,139	4,955	4,497	54,623	57,028	74,538
	OTHER NUTS	5,652	4,203	55,024	46,096	62,592	295	1,153	106,642	105,161	121,252
	ALMONDS SH/PREP	21,637	7,855	198,030	108,126	282,227	13,314	12,651	151,411	132,774	206,474
	Subtotal:----	30,287	14,773	344,342	238,392	468,942	87,085	62,592	544,563	562,400	894,225
NUSERY PRODUCTS	MIXEO										
	CUT FLOWERS	0	0	0	0	0	4,739	4,656	31,139	33,283	46,529
	OTHER NURSERY	0	0	0	0	0	15,640	17,146	118,966	130,061	154,613
	Subtotal:----	0	0	0	0	0	20,379	21,802	150,104	163,344	201,142
HOPS & PRODUCTS	MT										
	HOP EXTRACT	318	243	2,836	2,485	3,751	5,145	3,725	47,240	41,777	60,224
	HOP PELLETS	249	436	4,654	4,810	5,549	1,399	2,509	24,757	24,638	30,441
	HOPS NFSP	201	53	2,480	1,696	2,860	1,301	323	13,270	8,172	16,847
	Subtotal:----	768	731	9,969	8,992	12,160	7,846	6,558	85,266	74,586	107,512
WINE	KL										
	GRAPE WINES	13,470	18,631	97,237	120,486	157,116	23,858	34,881	174,579	223,648	287,482
	OTHER WINE PROO	1,912	1,120	7,724	9,271	12,896	1,459	1,771	10,171	13,771	17,212
	Subtotal:----	14,385	19,751	104,962	129,757	170,011	25,317	36,652	184,749	237,419	304,694
MISCELLANEOUS	MIXEO										
	BEER & BEVERAGES	83,903	60,736	497,927	440,062	744,403	49,117	38,625	298,567	276,371	452,774
	FOIBLE PREPARATIO	18,839	17,874	136,638	140,496	208,291	69,056	72,801	520,639	631,309	813,101
	GINSENG	63	34	778	824	893	3,164	2,663	69,583	65,530	77,527
	POTATO CHIPS	5,429	4,641	40,647	37,867	59,922	14,662	12,699	114,123	102,474	166,159
	OTHER MISC	0	0	0	0	0	81,564	95,926	591,763	748,074	946,032
	Subtotal:----	108,234	83,285	675,990	619,248	1,013,508	217,563	222,714	1,594,675	1,823,758	2,455,592
	Grand Total:						869,796	922,491	6,611,171	7,063,143	10,019,403

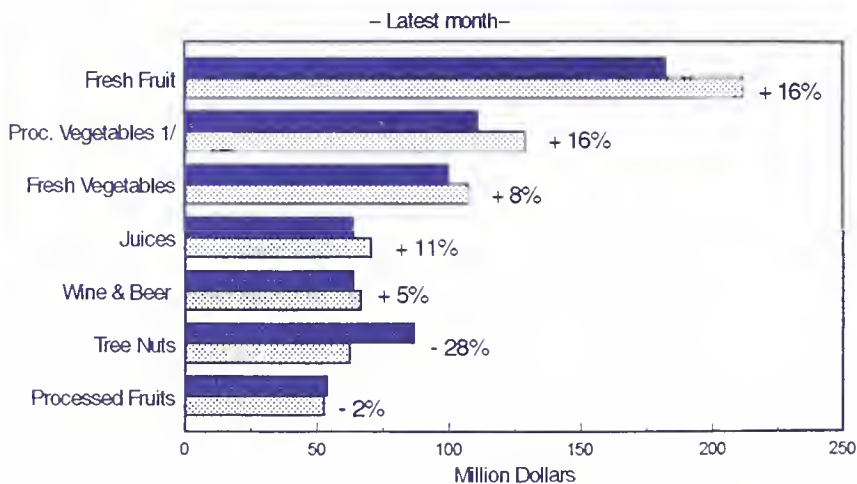
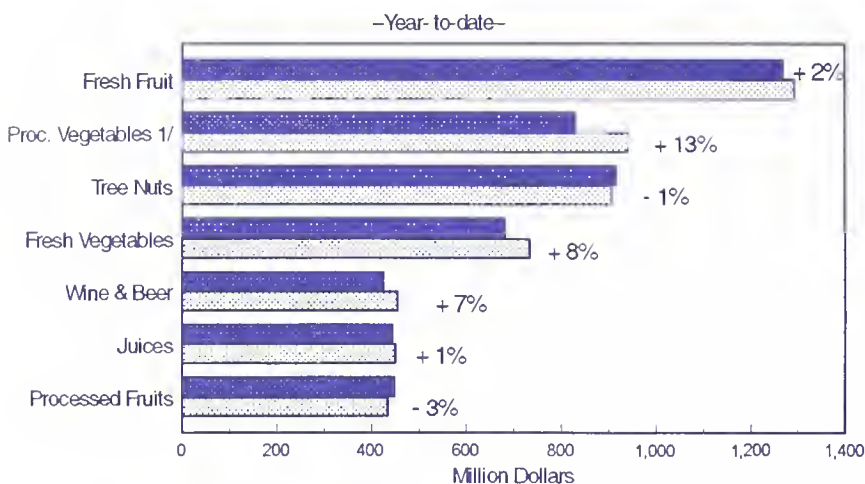
U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER - SEPTEMBER YEAR
MAY 1997

NAME		QUANTITY				VALUES (1000 DOLLARS)				
GROUP & COMMODITY	CURR MO LAST YR	CURR MO CURR YR	YR TO DATE LAST YR	YR TO DATE CURR YR	LAST YEAR	CURR MON LAST YR	CURR MON CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRESH FRUIT MT										
APPLES	39,638	21,983	117,898	106,060	175,491	27,234	11,682	66,456	50,160	103,231
AVOCADOS	283	176	17,493	20,736	23,118	269	180	2,100	19,070	20,455
BANANAS	326,465	325,392	2,492,669	2,454,500	3,782,707	95,494	104,413	714,720	747,458	1,093,212
CANTALOUPE	40,490	50,652	323,478	384,849	333,902	13,215	17,863	103,868	128,406	106,031
GRAPES	28,667	32,047	304,695	305,604	341,098	37,054	41,507	290,636	330,414	344,799
KIWIFRUIT	14,702	6,089	26,584	22,280	37,301	8,585	3,175	16,410	16,915	24,039
MANGOES	31,896	33,924	84,103	95,483	166,058	20,289	22,407	30,643	32,599	101,095
PEACHES	15,926	16,890	40,847	41,355	57,371	7,343	9,915	32,488	48,133	34,106
PEARS	13,866	16,119	83,261	107,834	128,547	5,013	7,221	28,982	49,015	47,158
PINEAPPLES	5,233	5,119	28,657	15,113	15,853	1,146	1,146	53,193	26,657	54,522
STRAWBERRY	32,142	58,450	317,319	372,627	327,524	7,452	12,139	90,954	93,982	92,781
OTHER MELONS	41,453	39,304	356,159	375,941	538,529	17,492	14,568	169,730	196,917	263,393
OTHER FRUIT	590,795	601,659	4,247,614	4,379,393	5,982,982	245,295	245,217	1,676,668	1,813,795	2,315,450
DRIED FRUIT MT										
DRIED APRICOTS	854	444	11,124	8,119	14,069	1,700	1,364	23,379	22,632	30,639
DRIED FIGS & PST	605	239	4,175	2,079	5,044	659	210	5,954	4,081	7,188
OTHER DRIED FRUIT	1,969	1,809	17,154	14,401	25,302	3,448	2,985	25,466	25,193	39,682
Subtotal:----	3,427	2,492	32,454	24,598	44,416	5,808	4,559	54,799	51,906	77,510
FROZEN FRUIT MT										
FZN BLUEBERRIES	271	1,190	5,084	8,881	10,472	435	2,479	6,741	18,028	16,085
FZN STRAWBERRIES	3,889	3,644	17,821	18,151	21,148	1,033	2,954	14,756	16,059	17,669
OTHER FZN FRUIT	3,819	3,081	17,335	22,463	33,720	4,403	4,128	21,397	26,717	38,421
Subtotal:----	7,919	7,915	40,239	49,495	65,340	7,941	9,561	42,894	60,803	72,175
CANNED/PREP FRUIT MT										
CANNED OLIVES	5,378	7,600	48,754	49,432	72,282	13,494	17,503	120,491	121,551	181,991
CANNED ORANGES	6,965	6,623	40,781	37,556	59,849	7,413	6,096	44,374	37,163	64,148
CANNED PEACHES	1,179	1,576	10,133	21,159	17,062	1,790	1,080	7,124	14,139	11,726
CANNED PINEAPPLES	23,450	23,749	192,255	181,400	306,266	16,195	16,876	119,993	126,069	195,435
MIXED FRUIT	3,147	6,011	33,824	36,544	46,109	2,904	6,279	30,896	35,781	42,609
PREP/PRES FRUIT	5,302	9,535	47,750	69,702	70,663	6,557	11,125	61,639	82,026	88,398
OTHER CANNED FRUIT	5,393	6,919	36,467	42,507	63,644	6,446	8,325	46,244	52,854	78,573
Subtotal:----	50,814	62,013	409,966	438,301	635,875	53,799	67,284	430,761	469,584	662,879
FRUIT & VEG JUICE SSE KL										
APPLE JUICE	143,863	119,586	537,108	779,396	856,697	53,173	36,953	210,911	264,717	327,267
FCOJ	88,173	82,979	615,147	838,326	816,613	24,381	17,219	160,170	183,424	215,268
GRAPE JUICE	13,322	26,589	120,143	110,744	218,866	3,849	7,286	32,675	44,716	62,896
PINEAPPLE JUICE	3,322	5,159	213,244	211,254	323,038	1,680	8,261	8,458	65,010	139,004
OTHER JUICES	30,609	51,150	213,244	211,254	323,038	1,680	8,261	8,458	65,010	139,004
Subtotal:----	299,148	282,599	1,628,095	2,129,185	2,453,377	104,926	89,075	544,907	668,531	829,939
FRESH VEGETABLES MT										
GARLIC	6,045	3,647	15,042	11,581	22,438	6,637	3,798	17,210	13,786	27,212
ASPARAGUS	168	264	23,408	26,745	33,333	4,445	5,518	42,887	47,779	58,156
BELL PEPPER	7,697	11,398	146,899	156,795	165,549	13,942	15,805	117,179	171,935	147,926
CARROTS	4,788	5,120	72,314	69,664	101,943	2,953	5,892	17,588	15,926	24,298
CHILI PEPPER	6,525	7,574	63,452	61,856	104,009	2,965	5,531	37,531	29,804	51,477
CUCUMBERS	12,899	19,845	268,774	275,563	295,907	9,702	8,967	99,251	86,751	115,608
ONIONS	20,973	23,093	230,526	228,469	266,779	13,166	12,002	122,166	104,830	146,532
POTATOES	32,877	27,310	441,541	477,009	489,908	6,909	4,974	87,863	49,493	98,581
SQUASH	6,960	6,546	126,298	132,927	132,970	3,637	3,409	64,404	44,020	67,300
TOMATOES	50,001	52,071	570,699	591,900	724,621	91,481	50,304	542,814	482,329	679,977
OTHER FRESH VEG	25,425	52,515	321,994	323,607	435,237	13,750	15,633	176,882	195,040	234,033
Subtotal:----	174,358	189,385	2,280,945	2,156,116	2,772,695	163,586	121,833	1,325,775	1,281,690	1,651,200
CANNED/DEHYD VEG MT										
CNO ARTICHOKE	2,486	3,163	15,524	16,552	26,367	4,135	4,352	27,577	25,830	45,213
CNO BAMBOO	1,485	1,485	18,257	19,259	27,322	1,031	1,529	18,084	17,866	27,056
CNO MUSHROOMS	5,365	6,012	33,652	45,944	56,569	10,610	10,313	72,857	79,487	115,561
CNO PIMIENTO	6,722	5,429	5,445	6,206	8,171	5,486	5,152	7,522	5,226	10,493
CNO TOMATOES	4,169	6,107	34,166	46,759	48,630	1,739	2,490	14,604	19,931	20,491
CNO WATERCHNUTS	6,859	4,336	26,013	22,471	39,633	5,414	2,955	19,616	18,266	31,746
TOMATO PST & SAUC	6,158	6,781	27,564	26,435	34,204	4,456	6,544	24,229	31,345	31,648
ORIEO MUSHROOMS	151	276	1,055	1,423	1,536	1,445	2,251	12,216	13,648	17,049
ORIEO TOMATOES	422	356	3,945	4,818	6,106	1,687	1,434	14,678	18,345	23,027
OTHER DEHY VEG	8,682	13,690	82,124	104,691	128,049	11,240	12,743	82,394	105,940	128,352
OTHER CAN VEG	19,283	19,527	140,716	164,998	211,272	17,145	17,221	134,622	143,528	198,012
Subtotal:----	55,228	62,163	388,462	459,877	587,930	59,719	62,317	428,032	481,712	648,648
FROZEN VEGETABLES MT										
BRUSCHETTI FZN	11,740	7,513	136,623	120,126	181,663	6,294	4,432	75,294	74,984	102,188
CAULIFLOWER FZN	433	861	15,563	15,864	18,351	292	595	9,549	11,874	11,559
POTATO FZN	16,876	28,766	119,698	192,750	182,342	10,556	16,121	72,716	114,600	112,141
OTHER VEG FZN	13,429	18,117	111,283	113,752	209,638	6,936	13,639	70,649	90,499	105,353
Subtotal:----	42,473	55,256	383,167	442,493	591,994	26,838	34,787	228,207	291,956	331,241
TREE NUTS MT										
BRAZILS TOT	1,535	1,225	4,038	5,342	7,821	2,180	2,104	8,393	12,457	16,613
CASHEWS TOT	4,776	5,517	35,823	40,322	61,038	22,954	27,765	174,512	188,308	300,213
COCONUT	2,888	3,258	30,640	26,864	43,090	2,485	2,877	24,902	24,173	35,695
PECANS	431	312	22,770	18,479	24,814	2,402	1,731	43,848	31,908	53,623
OTHER NUTS	1,387	1,305	13,042	14,518	18,533	5,745	6,768	48,880	62,155	74,881
Subtotal:----	11,017	11,617	106,313	105,526	155,296	35,766	39,245	300,534	319,000	481,224
NURSEY PRODUCTS MIXED										
CARNATIONS	137,762	105,359	963,004	893,490	1,278,692	15,038	9,967	98,776	81,407	129,577
CHRISTMAS TREES	0	0	2,088	2,258	2,126	0	0	18,067	20,220	18,094
CHRYSANTHEMUS	62,011	52,522	482,251	446,593	676,248	9,103	8,053	63,860	63,583	91,982
ROSES	102,903	108,238	599,795	673,209	829,234	23,433	24,145	137,927	150,785	184,874
TULIP BULBS	0	665	86,714	85,125	341,260	0	97	11,578	10,124	42,074
OTHER CUT FLOWERS	0	0	0	0	0	18,700	19,446	136,425	135,547	186,542
OTHER NURSEY PROD	0	0	0	0	0	27,676	35,734	196,430	211,986	277,365
Subtotal:----	302,676	266,783	2,133,852	2,100,674	3,127,560	93,950	97,442	663,064	673,652	930,508
HOPS & PRODUCTS MT										
HOPS & PELLETS	179	247	5,212	4,591	5,365	1,431	1,406	36,963	32,233	37,979
OTHER HOP PROD	95	0	482	187	503	625	3	3,318	1,331	3,699
Subtotal:----	274	247	5,694	4,778	5,867	2,056	1,409	40,281	33,565	41,678
WINE KL										
RED WINE	15,143	16,701	98,803	115,514	150,951	57,469	61,795	371,830	443,475	565,708
SPARKLING WINE	1,599	1,600	21,238	20,609	31,069	16,696	18,530	208,099	224,494	313,991
WHITE WINE	9,063	9,581	71,027	74,763	106,568	32,361	36,530	234,309	267,961	360,701
OTHER WINE PROD	3,914	10,209	22,955	63,006	47,705	10,344	16,148	67,317	127,361	119,764
Subtotal:----	29,719	38,091	214,023	273,892	336,294	116,870	133,004	881,556	1,063,291	1,360,163
MISCELLANEOUS MIXED										
BEER & BEVERAGES	155,973	183,202	963,506	1,065,514	1,565,134	136,651	156,553	836,579	930,463	1,365,034
OTHER MISC	0	0	0	0	0	105,689	116,568	845,098	919,308	1,307,570
Subtotal:----	155,973	183,202	963,506	1,065,514	1,565,134	242,340	273,121	1,681,677	1,849,771	2,672,604
Grand Total:										
						1,158,894	1,178,854	8,299,155	9,059,257	12,075,218

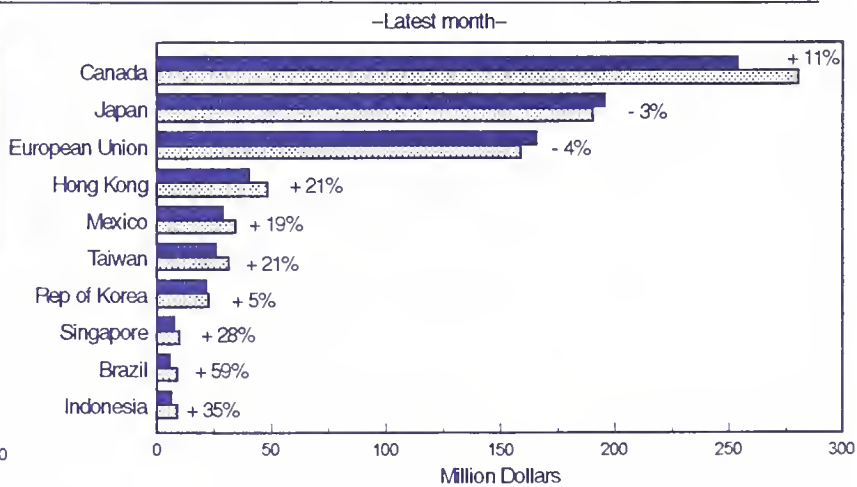
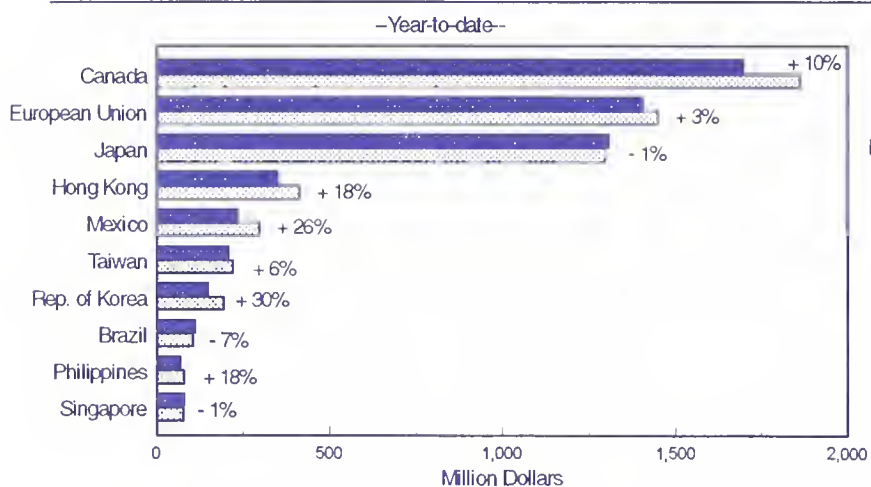
U.S. Horticultural Product and Market Export Summaries

FY October-May and Latest Month Comparisons ■ FY 96 □ FY 97

Selected Product Summary



Top Ten Markets Summary



1/ Includes potato chips

EXPORT NEWS AND OPPORTUNITIES

GSM-102 Program: No Activity Since Last Publication

The GSM-102 program makes available financing for the sales of U.S. agricultural commodities overseas. USDA does not provide financing, but guarantees payments due from foreign banks. USDA typically guarantees 98 percent of the principal and a portion of the interest. The GSM-102 program covers credit terms from 90 days to 3 years.

Under the program, once a firm sale exists, the qualified U.S. exporter applies for a payment guarantee before the date of export. The U.S. exporter pays a fee calculated on the dollar amount guaranteed, based on a schedule of rates applicable to different lengths of credit periods. The CCC-approved foreign bank issues a dollar-denominated, irrevocable letter of credit in favor of the U.S. exporter, ordinarily advised or confirmed by the financial institution in the United States agreeing to extend credit to the foreign bank. The U.S. exporter may negotiate an arrangement to be paid as exports occur by assigning the U.S. financial institution the right to proceeds that may become payable under the guarantee, and later presenting required documents to that financial institution. Such documents normally include a copy of the export report.

If a foreign bank fails to make any payment as agreed, the exporter or the assignee may file a claim with USDA for the amounts due and covered by the guarantee. USDA will pay the U.S. bank and will take on the responsibility of collecting the overdue amount from the foreign bank.

The tables on pages 8 and 9 present FY 1997 allocations by country and product along with registrations through July 3, 1997, for various horticultural commodities and products. Repayment terms vary under the program, from 90 days to 3 years.

Supplier Credit Guarantee Program: No activity since last publication

The SCGP is unique because it covers short-term financing extended directly by U.S. exporters to foreign buyers and requires that the importers sign a promissory note in case of default on the CCC-backed payment guarantee. The SCGP emphasizes high-value and value-added products, but may include commodities or products that also have been programmed under the GSM-102 program.

The tables on pages 10 and 11 present FY 1997 allocations by country and product along with registrations through July 3, 1997, for various horticultural commodities and products.

Cautionary information for use of the accompanying GSM and SCGP tables: The tables reflect only exporter applications for guarantees that have been entered into the GSM and SCGP computerized system. At any given time, exporter applications are in process, and not all of those received have been entered into the system. Moreover, all applications are initially entered into the system on a provisional basis until price reviews have been completed, the guarantee fee has been received, and the written guarantee has been issued. Thus, some applications now in the system may in the future be removed, and the commodity balances correspondingly increased.

Note: The GSM will consider requests to establish a SCGP and/or GSM Program for a country or region or amend an authorized program to include horticultural commodities and products which are currently not eligible. **(For further information on the SCGP or GSM-102 Program for horticultural commodities, contact Yvette Wedderburn Bomersheim, 202-720-9903).**

**FY 1997 GSM-102
CREDIT GUARANTEE COVERAGE 1/**

Country/Commodity	Announced Allocation 12/ In Millions of Dollars)	Exporter Applications Received (In Millions of Dollars)	Balance (In Millions of Dollars)
ANDEAN REGION 2/	200.0	104.4	95.6
Dried fruit 7/		0.8	
Fresh fruit 6/		0.0	
Frozen fruit		0.0	
Tomato Paste		0.7	
Tree nuts 5/		0.0	
BRAZIL	75.0	21.5	53.5
Fresh fruit 6/		4.8	
Potatoes		0.0	
CENTRAL AMERICA REGION 4/	80.0	55.7	24.3
Potatoes		0.0	
CHINA	100.0	6.8	93.2
Fresh fruit (apples & cherries)		0.0	
Potatoes		0.0	
CZECH REPUBLIC	10.0	0.0	10.0
Fresh fruit 6/		0.0	
Potatoes		0.0	
EAST AFRICA REGION 11/	40.0	14.4	25.6
Potatoes		0.0	
EAST CARIBBEAN REGION 3/	50.0	38.7	11.3
Fresh fruit 6/		0.0	
EGYPT	200.0	131.9	68.1
Fresh fruit 6/		0.0	
Potatoes		0.0	
ESTONIA	6.0	0.0	6.0
Dried fruit 7/			
Tree nuts 5/			
Wine; brandy			
INDIA	15.0	0.0	15.0
Tree nuts 5/		0.0	
INDONESIA	260.0	168.8	91.2
Dried fruit 7/		0.0	
Fresh fruit 6/		0.0	
Potatoes		0.0	
Tree nuts 5/		0.0	
LATVIA	6.0	0.0	6.0
Dried fruit 7/			
Tree nuts 5/			
Wine; brandy			

**FY 1997 GSM-102
CREDIT GUARANTEE COVERAGE 1/**

Country/Commodity	Announced Allocation 12/ In Millions of Dollars)	Exporter Applications Received (In Millions of Dollars)	Balance (In Millions of Dollars)
MEXICO	1,075.0	988.4	86.6
Fresh fruit 6/		0.0	
Hops and Products		0.0	
Potatoes		0.0	
Tree nuts 5/		0.0	
PAPUA NEW GUINEA	1.0	0.0	1.0
Canned vegetables		0.0	
POLAND	25.0	0.0	25.0
Potatoes		0.0	
RUSSIA	120.0	106.3	13.7
Canned fruit 4/		0.06	
Canned vegetables 8/		0.05	
Dehydrated instant soup		0.0	
Fresh fruit 6/		0.48	
Fresh vegetables 9/		0.0	
Frozen vegetables		0.10	
Frozen concentrated orange juice		0.0	
Potatoes		0.0	
Tree nuts 5/		0.0	
SLOVAKIA	10.0	0.0	10.0
Frozen concentrated orange juice		0.0	
SOUTHERN AFRICA REGION 10/	50.0	0.2	49.8
Potatoes		0.0	
TUNISIA	30.0	8.8	21.2
Tree nuts 5/			

1/ Coverage announced for FY 1997 as of July 3, 1997 as detailed in FAS Program Announcements (tel: 202-690-1621 for information); unless otherwise noted, terms are FOB, 90-days to 3 years. 2/ Barbados, Grenada, Guyana, St. Lucia, St. Vincent, and the Grenadines, Surinam, Trinidad and Tobago. 3/ Bolivia, Colombia, Ecuador, Chile, Peru, and Venezuela. 4/ Belize, Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, and Panama. 5/ almonds, pecans, pistachios, walnuts, Hazelnuts. 6/ Apples, apricots, avocados, blueberries, cherries, grapes, grapefruit, kiwifruit, lemons, melons, (watermelons, cantaloup, and honeydew), nectarines, oranges, pears, plums, peaches, raspberries, strawberries, tangerines. 7/ raisins, prunes, dates, figs, apples. 8/ asparagus, beans, carrots, corn, peas, tomatoes, tomato paste. 9/ asparagus, beans, broccoli, carrots, cauliflower, celery, corn, garlic, lettuce, onions, peppers, potatoes, and tomatoes. 10/Angola, Botswana, Burundi, Lesotho, Madagascar, Malawi, Mauritius, Mozambique, Namibia, Rwanda, Sudan, Seychelles, South Africa, Swaziland, Tanzania, Zambia, and Zimbabwe. 11/ Kenya and Uganda. 12/ All commodities, including those not listed.

FY 1997
SUPPLIER CREDIT COVERAGE 1/

Country/Commodity	Announced Allocation 10/ In Millions of Dollars)	Exporter Applications Received (In Millions of Dollars)	Balance (In Millions of Dollars)
BRAZIL	10.0	0.0	10.0
Canned fruit 4/		0.0	
Dried fruit 5/		0.0	
Fresh fruit 3/		0.0	
Potaotes		0.0	
Tree nuts 2/		0.0	
Canned vegetables 6/		0.0	
Fresh vegetables 7/		0.0	
Frozen vegetables 8/		0.0	
Wine; Brandy		0.0	
COLOMBIA	10.0	0.0	10.0
Canned fruit 4/		0.0	
Dried fruit 5/		0.0	
Fresh fruit 3/		0.0	
Potatoes		0.0	
Tree nuts 2/		0.0	
Canned vegetables 6/		0.0	
Fresh vegetables 7/		0.0	
Frozen vegetables 8/		0.0	
Wine; Brandy		0.0	
GUATEMALA/CENTRAL AMERICA	10.0	2.7	7.3
Fresh fruit 3/		0.0	
Canned fruit 4/		0.0	
Dried fruit 5/		0.0	
Potatoes		0.0	
Tree nuts 2/		0.0	
Fresh vegetables 7/		0.0	
Wine; Brandy		0.0	
JAMAICA	5.0	0.0	5.0
Canned fruit 4/		0.0	
Dried fruit 5/		0.0	
Fresh fruit 3/		0.0	
Potatoes		0.0	
Tree nuts 2/		0.0	
Canned vegetables 6/		0.0	
Fresh vegetables 7/		0.0	
Frozen vegetables 8/		0.0	

**FY 1997
SUPPLIER CREDIT COVERAGE 1/**

Country/Commodity	Announced Allocation 10/ In Millions of Dollars)	Exporter Applications Received (In Millions of Dollars)	Balance (In Millions of Dollars)
MEXICO	30.0	0.36	29.64
Dried fruit 5/		0.0	
Canned fruit 4/		0.0	
Canned vegetables 6/		0.0	
Fresh fruit 3/		0.31	
Fresh vegetables 7/		0.0	
Frozen vegetables 8/		0.0	
Potatoes		0.0	
Tree nuts 2/		0.0	
Wine; Brandy		0.0	
SOUTHEAST ASIA	35.0	0.04	34.96
Canned fruit 4/		0.0	
Dried fruit 5/		0.0	
Fresh fruit 3/		0.0	
Frozen fruit 9/		0.0	
Potatoes		0.0	
Tree nuts 2/		0.0	
Canned Vegetables 6/		0.0	
Fresh vegetables 7/		0.0	
Frozen vegetables 8/		0.0	
Wine; Brandy		0.0	

1/ Coverage announced for FY 1997 as of July 3, 1997 as detailed in FAS Program Announcements (tel: 202-690-1621) for information. 2/ almonds, pecans, pistachios, walnuts, hazelnuts. 3/ Apples, apricots, avocados, blueberries, cherries, grapes, grapefruit, kiwi, lemons, melons, nectarines, oranges, pears, plums, peaches, raspberries, strawberries, tangerines. 4/ peaches, pears, cocktail, tart cherries. 5/ raisins, prunes, dates, figs. 6/ asparagus, beans, carrots, corn, peas, tomatoes, tomato paste. 7/ asparagus, beans, broccoli, carrots, cauliflower, celery, corn, garlic, lettuce, onions, peppers, potatoes, tomatoes. 8/ beans, broccoli, carrots, corn, spinach. 9/ blackberries, blueberries, raspberries, strawberries. 10/ All commodities, including those not listed.

WORLD TRADE SITUATION AND POLICY UPDATES

Fruit access problem with Brazil continues, joint APHIS/FAS team visit planned

Brazil continues to hold to its policy that all fruit shipments from the United States are to be fumigated, as of July 31, 1997. Shipments via air continue to be covered by the fumigation at origin requirement. FAS and APHIS have just sent a technical team to Brazil to secure a timely resolution to this problem. Brazil imposed its fumigation at origin requirement for U.S. fruit effective June 27, 1997, following the alleged detections of Pacific spider mite and thrips in recent shipments of California stone fruit. APHIS requested that Brazil drop its recently imposed fumigation at origin requirement for U.S. fruit in favor of a policy of fumigating only problem shipments upon arrival (i.e., in cases where they detect a pest of quarantine concern). Brazil's plant quarantine agency, DDIV, responded on July 8 that the option of fumigation upon arrival for sea shipments would be permitted upon publication of a directive that authorizes the use of pure methyl bromide.

U.S. fresh fruit exports to Brazil have risen sharply in recent years. In CY 1996, shipments were valued at \$21.5 million, with apples, pears, grapes, and stone fruit accounting for the bulk of the total. Without further favorable modifications, Brazil's new mandatory fumigation requirement could disrupt and/or dampen prospects for future exports. Since first arising in late June, the policy has so far resulted in the destruction of \$85,000 worth of U.S. stone fruit.

Efforts increase to prevent disruption of California citrus exports to Korea

FAS, APHIS, and California citrus representatives are increasing efforts to head off a potential trade problem. Reported recent

detections by Korean inspectors of red scale on California orange shipments have resulted in widespread fumigation of shipments. The detections have also caused considerable negative press in Korea, including suggestions that imports from California might be suspended, if the problem is not corrected. Preliminary reports indicate that the pest is not found in Korea and may be a legitimate quarantine concern. APHIS, state, and industry officials in California are stepping up efforts to ensure that shipments are free of red scale. In addition, FAS and APHIS are seeking through the ROKG to maintain the option of fumigating problem shipments upon arrival in Korea.

Korea established an import quota mechanism for oranges, as provided under the Uruguay Round, in 1995. Since then, it has sourced essentially all of its orange imports from the United States, primarily California. U.S. orange exports to Korea in CY 1996 were valued at \$14.2 million. Beginning July 1, 1997, out-of-quota imports were permitted by the ROKG for the first time, a development expected to lead to a significant increase in U.S. sales over the next several years.

Florida medfly/canker situations cause limited trade impact

Trade fallout from the Medfly and citrus canker situations in Florida has thus far been limited. The current seasonal lull in citrus exports could be contributing to this situation. Federal, state, and industry officials have stepped up efforts to control and eradicate the outbreaks. According to APHIS sources, the Medfly trapping count stood at 713 as of July 24, 1997, with trappings confirmed in 5 Florida counties: 661 Medflies in Hillsborough, 36 in Polk, 10 in Manatee, 4 in Orange, and 2 in Sarasota. Meanwhile, canker has reportedly been confirmed in 14 properties, all in Manatee County.

Grenada, which had earlier banned fresh produce imports from Florida, subsequently decided to issue import licenses again. Barbados, however, has blocked fruit imported

from Florida because of the Medfly detections in and around Tampa. Although Barbados is not a major market, its action is a clear demonstration that the ongoing situation is getting the attention of overseas customers.

More than 250 fruits and vegetables are potential hosts for Medfly. In an effort to eradicate this destructive pest before it becomes established in Florida, federal and state officials have mounted an all-out attack. This has included intensified trapping in and around infested areas, aerial and ground Malathion bait-spray applications, and treating the soil at larval sites with diazinon. APHIS has also launched a sterile Medfly-release program in western Hillsborough County, beginning on July 25. As many as 300 million sterile Medflies may be released weekly in western Hillsborough. Releasing overwhelming numbers of sterile Medflies is effective against low-level, wild Medfly populations.

ITC 332 Study identifies factors distorting U.S. potato trade with Canada

The International Trade Commission (ITC) released on July 18 a study identifying several policies and economic factors affecting U.S.-Canada potato trade. In response to U.S. potato industry concerns about unfair competition in the U.S. market and access barriers in Canada and a request from the U.S. Trade Representative, the ITC recently conducted a 6 month Section 332 investigation of the structure and performance of the U.S. and Canadian potato industries.

The ITC study concluded that U.S. imports - mainly from Canada - have increased to a level equaling 6 percent of U.S. consumption, but are still lower than U.S. exports. It also noted that a 10 percent decline in the real exchange rate of the Canadian dollar since 1988 has accounted for some of the growing Canadian price advantage in the Northeast U.S. market. U.S. potato exports into British Columbia face a long standing antidumping duty order which

pushes U.S. prices above those of BC potatoes. Canada's regulation giving preference to bulk shipments of fresh potatoes produced within each province also restricts imports. In the area of government subsidies for production and processing, the ITC report noted that it is impossible to quantify the level of such support for each country.

USDA's Quality Through Verification Program may help fresh-cut exports

Efforts are continuing toward developing USDA's Quality Through Verification (QTV) program, an initiative being administered by the Agricultural Marketing Service (AMS). QTV is a voluntary, user-fee program. Under QTV, AMS experts work with company management to validate the facility's hazard analysis critical control point (HACCP) plan and, through on-site audits, verify its effectiveness. HACCP is a scientific, analytical, and economical approach for ensuring food safety. QTV provides for reduced auditing costs where a facility has established a documented and verified performance history. QTV is currently in a developmental "pilot" phase.

To date, three fresh-cut firms have been validated by AMS and are participating in the pilot program. Firms participating in the pilot can use the QTV shield, designed for recognition by customers, on the packaging of covered product. Such a logo could have potential marketing advantages in certain markets, like Japan, where consumers are placing increased emphasis on wholesomeness and quality.

Companies wishing to apply for services or obtain additional information can contact:

Chief, Processed Products Branch
Fruit and Vegetable Division
Agricultural Marketing Service
U.S. Department of Agriculture
P.O. Box 96456, Rm. 0709-S, Stop 0247
Washington, DC 20090-6456
Tel.: (202) 720-4693, Fax: (202) 690-1527

Vietnam rescinds import ban on high value horticultural and other agricultural products

The Government of Vietnam lifted its temporary ban on imports of a range of consumer agricultural products effective July 23, 1997, according to a report from the Agricultural Attache in Hanoi. Among the horticultural products included under the ban, which lasted a few days in July, were dried fruits, nuts, confectionaries, and assorted fruit juices (concentrate and single strength).

Since the lifting of the trade embargo in February 1994, U.S. exports of horticultural commodities to Vietnam have shown solid growth. For the 12-month period ending April 1997, U.S. horticultural shipments to Vietnam were officially valued at only \$4.5 million. However, indirect exports, especially through Singapore and Hong Kong, make the true total higher. Grapes, apples and citrus are the leading exports, with other products making inroads.

Southern Hemisphere Wine Production and Export Outlook

The selected Southern Hemisphere wine producing countries (Argentina, Australia, Chile and South Africa) are strategically preparing to increase their export potential by 2000/01. Argentina is investing in new technology, such as stainless steel wine casks and replacing old oak ones. Also, Argentina is trying to increase its share of bottled wine exports. Australia is expected to increase its supply of wine grapes by 46 percent between 1995/96 and 2001/2002. The vast majority of Australia's increase in grape production will comprise premium exportable wine grape varieties. Australian wine exports are forecast to increase sharply to around 4.1 million hl in 2001/02. Chile expects to expand wine exports to its new MERCOSUR partners, Argentina, Brazil, Paraguay and Uruguay, as duties on Chilean wine are phased out over the next 5 years. Also South Africa, no longer under economic sanctions, is aggressively marketing its wine abroad to capitalize on potential exports. Thus, the U.S. wine industry, which has experienced booming exports in recent years, will face increasing competition, both in the United States and in third country markets.

Argentina's wine production down because of adverse weather

Argentina's wine production in 1996 is estimated at 12.7 million hectoliters (hl), down 23 percent from 1995. Wine production decreased because of adverse weather, especially frosts, which sharply reduced wine grape yields. According to the Argentine Wine Institute, grapes crushed for wine in 1996 fell by 29 percent, to approximately 2.0 million metric tons. The 1997 wine grape crop is expected to be 13 percent higher than in 1996 in spite of rains during harvest (April-May) which delayed the grape harvest.

Argentina is expected to increase its wine export potential in the next few years. Argentina is incorporating new technology such as purchasing more stainless steel wine casks and replacing some old oak ones. Also in Mendoza, the largest wine producing region, accounting for approximately 68 percent of area planted to vineyards in 1996, producers are trying to export more bottled wines instead of bulk wines, so that the added value will remain in the region. Producers in Mendoza are also

uprooting old vines and replacing them with premium export varieties.

Argentina remained a net exporter of wine in 1996. Total Argentine wine exports in 1996 reached 1.3 million hl. Ordinary table wines accounted for 78 percent of total exports. Spain, Paraguay and South Africa collectively purchased 71 percent of the total 1.05 million hl of ordinary table wine. Premium wines accounted for 21 percent of total wine exports. Argentina's principal export markets for premium wine were the United Kingdom, the United States and Russia. Sparkling wine exports in 1996 totaled 2,573 hl; Paraguay, Uruguay, and Peru were the primary export destinations with 28 percent, 25 percent, and 6 percent, respectively. Argentina is reportedly trying to expand export markets in 1997. Argentine exporters are negotiating sales of premium bottled wine to South East Asia.

Argentina imported 43,934 hl of wine in 1996, down 6 percent from 1995. Chile supplied 54 percent of Argentina's total wine imports, while Spain and France supplied 13 and 10 percent of the imports respectively. Premium wines

accounted for 40 percent of total wine imports with Chile, Germany and Italy supplying the bulk of the premium wine imports. Sparkling wine imports represented 32 percent of total wine imports.

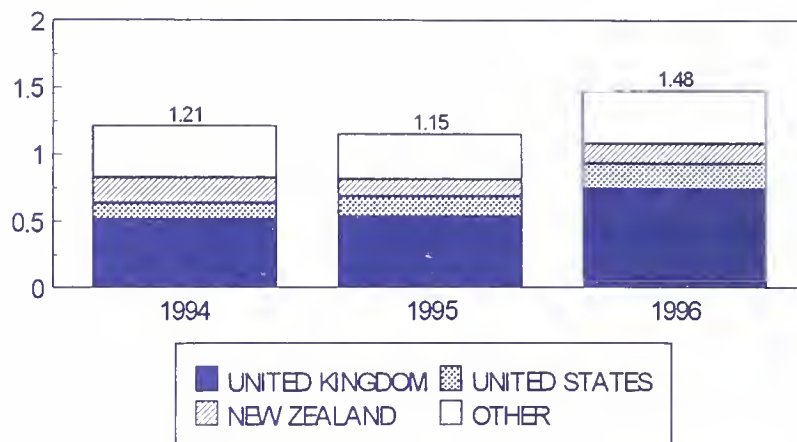
Australia continues to expand premium wine grape varieties

The supply of grapes for wine making in Australia is estimated at 870,480 metric tons in 1995/96. The 1995/96 year was larger than the previous drought-affected year. High yields and an extended harvest, due to cooler weather, helped increase the 1995/96 wine production. In 1996/97, total wine grape output is expected to decrease slightly to 855,300 tons because of heavy rain in the Hunter Valley. However, the rain was beneficial to regions such as the Barossa Valley. A small increase in the number of bearing vines cushioned the reduction in production for 1996/97.

Australia's supply of wine grapes is expected to increase by 46 percent between 1995/96 and 2001/2002. The vast majority of the medium term increases in grape production will comprise premium wine grape varieties, particularly chardonnay, verdelho, shiraz and cabernet sauvignon. Premium variety production is projected to account for almost 75 percent of total wine production in 2000/02.

Australian wine consumption has increased and consumers have become more sophisticated over the past three decades. The influx of immigrants, from countries where wine drinking was accepted practice, helped increase consumption in the late 1960's. During the 1970's the introduction of the wine cask helped accelerate growth, as did the mass marketing campaigns undertaken by large corporations. The availability of new grape varieties in the 1970's and early 1980's increased the range of wines available to consumers. Because of increased grape varieties and developments, per capita wine consumption in Australia has increased from 6 liters per capita in the mid 1960's to approximately 18 liters per capita in

AUSTRALIAN WINE EXPORTS BY DESTINATION
In Millions of Hectoliters



1996. Australian consumers have become more sophisticated wine drinkers, and are consuming less, but of a higher quality and price.

Australian wine exports reached 1.5 million hl in 1996, up 28 percent from 1995. The following graph highlights Australian exports.

In value terms Australian exports reached \$748.9 million, up 34 percent. Australia's major export markets were the United Kingdom, the United States, and New Zealand. The United Kingdom accounted for 50 percent of Australian exports. The United States and New Zealand accounted for 13 and 10 percent, respectively. Export sales of Australian wines are being driven largely by sales of premium dry table wines. Dry table wines have consistently represented around 90 percent of Australia's export wine sales. Exports of premium bottled wines have been increasing faster than cast and bulk wine.

Australian wine imports in 1996 totaled 42,470 hl, down 28 percent from 1995. Imports usually comprise less than 5 percent of the total volume of domestic wine sales. Italy supplied 40 percent of Australia's wine imports, followed by New Zealand and France with 13 and 12 percent, respectively. The average value of imports in 1996 increased to \$5.96 per bottle, up 23 percent from 1995. The average import value of wine increased due to a reduction in imports of low value bulk wine. As

wine grape yields increased in 1996, wine imports from Chile and Argentina, major bulk wine suppliers, decreased 70 and 20 percent, respectively.

Recent reports indicate that the less than \$13.50 a bottle market segment has been under supplied due to the sharp increase in Australian wine exports in recent years. Thus, market opportunities exist for U.S. firms which can supply wine to this Australian domestic market segment.

Chile's wine exports boom

Chile's wine production in 1996 is estimated at 4.6 million hl, up 19 percent from 1995. Excellent weather during the spring and a dry summer led to larger wine grape production in 1996. In addition, more table grapes were diverted to wine production because of increased amounts of table grapes unsuitable for fresh exports. The following table highlights Chile's wine production, supply and distribution.

CHILE'S WINE PRODUCTION, SUPPLY & DISTRIBUTION

	Calendar Years		
	-Hectoliters-		
	Revised 1995	Preliminary 1996	Forecast 1997
SUPPLY			
Beginning Stocks	3,372,111	2,839,596	2,470,899
Production			
from Vitis Vinifera	2,974,200	3,444,800	3,850,000
from Table Grapes	872,830	1,125,150	1,100,000
Total	3,847,030	4,569,950	4,950,000
Imports	1,530	6,127	7,500
Total Supply	7,220,671	7,415,673	7,428,399
DISTRIBUTION			
Exports	1,295,075	1,846,774	2,310,000
Domestic Use	3,086,000	3,098,000	3,100,000
Ending Stocks	2,839,596	2,470,899	2,018,399
TOTAL	7,220,671	7,415,673	7,428,399

Sources: USDA, Foreign Agricultural Service

The 1996 national Chilean wine survey shows that total wine grape planted area is 546,003 hectares, 3 percent above the 1995 area. Area planted to export varieties has doubled over the last 10 years as a percentage of total area.

Approximately 29,000 hectares of the total planted area is planted to export-quality varieties. As a result of new plantings and replanting of export varieties, total exportable wine production is expected to expand over 40 percent through the year 2000. Total planted area expanded slightly again in 1996, according to industry sources. Planted area of traditional vineyards is expected to fall further in coming years.

Wine production in 1997 is forecast at 4.9 million hl, up 6 percent from 1996. The larger wine grape harvest and increased wine production in 1997 is a result of excellent weather during most of the growing season. The quality of the vintage is also expected to be excellent.

Chilean wine exports continue to boom beyond previous projections. The value of the 1996 export sales was up 43 percent to \$231 million. In volume terms, Chilean exports increased 42 percent to 1.8 million hl. Chile exports both bottled and bulk wine to over 70 countries. The volume of bottled wine exports has been variable but has trended upward during the last few years. Bottle wine with a certificate of origin represented 41 percent of the total wine exports in 1996. The United States and the United Kingdom are the largest markets for Chilean bottled wine. Canada was Chile's largest bulk wine market in 1996. Over 44 percent of Chile's wine exports in volume terms currently go to NAFTA countries. Chile exported 98,705 hl of wine to MERCOSUR countries (Argentina, Brazil, Paraguay and Uruguay). MERCOSUR countries account for only 5 percent of Chile's total wine exports, down 8 percent from a year earlier.

The Chilean wine industry had expected to expand exports to its neighboring countries, but as a result of the MERCOSUR agreement wine exports to these countries will continue to pay a duty for 10 years and then will be phased to zero over a 5 year period. Argentina on the other hand, the largest wine producer in MERCOSUR, enjoys an immediate 5 year phase-out of the current 11 percent duty on its wine

exports to Chile.

Early sales point to at least a 30 percent jump in exports in 1997. The value of wine exports from January-April was up almost 58 percent when compared to the same period in 1996. The Chilean Wine Exporters Association predicts that export wine sales in 1997 will reach \$380 million. Chilean wine exports are forecast to reach at least \$450 million by the year 2000, with wine production expanding to 250 million hl due to additional plantings and replacement of existing vineyards.

South Africa's wine production up slightly

In 1996, South African wine production increased by 5 percent to 10.1 million hl. This growth is due to an increase in the area planted to wine grapes and excellent weather conditions. In 1996, the area under vine production increased slightly from 103,325 to 105,608 hectares. Wine grapes constitute 93 percent of entire vine production, table grapes 6 percent, rootstock and currants the remaining amount. South Africa mainly produces certified natural wine and white wine. In 1996, white wine represented 89 percent, and red wines 13 percent.

Wine production for 1997 is forecast down by 3 percent to 9.6 million hl, because of sporadic rainfall. Sporadic rainfall inhibited application of effective spraying programs to control troublesome diseases like Downey Mildew and Powdery Mildew which reduced the quality of the wine grape crop.

In South Africa, wine is mainly produced by individual producers and producer cooperatives, mainly in the Western Cape. Most producers' cooperatives operate under the auspices of the Cooperative Wine grower Association of South Africa (KWV). Since the new Agricultural Marketing Act was implemented in September 1996, several agricultural cooperatives are changing to companies. This is the case with the KWV; however, the South African Minister of Agriculture maintains most of the KWV's assets were accrued because of state

intervention. Thus, the Minister of Agriculture maintains, the state has a stake in KMV. As a result, KMV will only be able to move to "company" status after reaching a mutually suitable settlement with the Ministry of Agriculture.

In 1996, South Africa exported 1.2 million hl of wine compared with 1.3 million hl in 1995. South African wine is exported to more than 60 countries, in the European Union, Scandinavia, the United States, the Far East and Africa. The United Kingdom was the largest export market for South African wine accounting for 39 percent of total exports.

South Africa is trying to regain the export market it lost during the period of economic sanctions. It is engaged in extensive market development activities focused on Germany and the United States. In 1996, KWV acquired 75 percent of the shares of Eggers & Frankel, a German company, in an effort to bolster its market penetration. Similar efforts are in process in other countries. South African wine exports are getting off to a good start because of (1) extensive overseas market development efforts; (2) its ability to supply quality exportable wine; and (3) the price competitiveness of South African wines. The depreciating South African currency, the rand, helped South African wine exports gain price competitiveness in international markets.

In 1996, South African wine imports also increased dramatically, up 63 percent to 181,129 hl. Argentina supplied 82 percent of South African imports in 1996, mainly bulk wine. Increases in the prices of quality wine paved a way for significant increases in wine imports. Presently, there are approximately 800 imported brands in South Africa from 15 countries. Imported brands account for 45 percent of the domestic wine consumption.

Opportunities exist to sell additional wine to South Africa. Since the installation of the Government of National Unity in 1994, South Africa has increased its imports dramatically. South Africa, with a population of 46 million,

offers good market prospects for U.S. wines. According to South African trade sources, South Africans are longing for good, affordable wines. The current consumption levels indicate that the big market is the lower to middle price level, for example between \$2.24 and \$7.85 per 750 ml bottle. Market opportunities exist for U.S. wines in the higher price market by targeting restaurants, hotels and clubs. Indications are that in 1997 season there will be a shortage of red wine because of increased export demand, higher domestic consumption and shortages of certain varieties. Therefore, market opportunities also exist in South Africa for U.S. red wines.

For further information on supply, distribution and trade, contact Yvette Wedderburn Bomersheim at 202-720-9903. For information on U.S. marketing opportunities, contact Gina Castelnovo at 202-720-0898.

Orange Juice Situation in Selected Countries

Orange juice supplies in selected countries in 1996/97 (including 1997 production in Southern Hemisphere countries) are forecast at a record 2.92 million metric tons (65 degree brix), 6 percent above the previous year's level. Record orange harvests and processing in Brazil and the United States account for the record orange juice output. Selected country orange juice exports in 1996/97 are forecast at a record 1.47 million tons, 2 percent above the previous year's shipments. Expanded exports from Brazil and the United States will likely more than offset reduced shipments from most other selected countries. U.S. orange juice exports in 1996/97 to date (December-May) have reached 57,813 tons, 40 percent above the previous year's shipments during the same time period. U.S. exports are up because sales to Western Europe have more than doubled compared to a year ago.

Summary

Orange juice production in selected countries in 1996/97 is forecast at 2.5 million tons, 65 degree brix equivalent, 8 percent above last year's output. U.S. orange juice production in 1996/97 is forecast at a record 1.035 million tons, 13 percent above the previous year's output. A record Florida orange crop and higher juice yields are the reasons for the larger juice output. Brazilian new crop orange juice output is forecast to increase 9 percent to 1.25 million tons, due to the record Sao Paulo orange harvest.

Total orange juice exports from selected countries in 1996/97 are forecast at 1.47 million tons, 2 percent above the previous season's shipments. Increases in U.S. and Brazilian juice exports will likely offset lower shipments from most other selected countries. Brazil accounts for 79 percent of world orange juice exports, followed by the United States and Mexico, with 8 and 3 percent respectively.

Selected country ending orange juice stocks in 1996/97 are forecast at a record 529,516 tons, 25 percent above the previous season's level and 6 percent above the previous record in 1993/94. Record production in Brazil and the

United States account for the sharp increase in stocks.

Outlook for Major Producers in the Southern Hemisphere

Southern Hemisphere orange juice production for the 1997 season ^{1/} is forecast at 1.29 million tons, 65 degrees brix equivalent, 8 percent above the previous year's output. Brazil is expected to account for all of the increase in output.

Southern Hemisphere orange juice exports in the 1997 season are forecast to increase 2 percent to 1.17 millions tons due to expected increased demand in overseas markets. The majority of the increase in exports is from Brazil, which accounts for 99 percent of total selected country Southern Hemisphere exports.

Brazil

Brazil is the world's largest orange juice producer, accounting for half of the world production. Brazil is also the world's largest orange juice exporter, accounting for about 80 percent of world shipments. The state of Sao

^{1/} Indicated as 1996/97 in the accompanying tables. For actual marketing year period, see footnotes on table.

Paulo accounts for about 98 percent of total orange juice produced and exported by Brazil.

Total Brazilian orange juice production for 1997 is forecast at 1.25 million tons, a 10 percent increase over the previous year. The Sao Paulo region contributes more than 98 percent of the processed orange juice production. Production in this region is estimated at 1.22 million tons, a 10 percent increase from the previous season, due to the greater volume of oranges for processing.

Brazilian exports in the 1997 season are forecast to increase 2 percent to 1.16 million tons. This increase is mainly due to expected export growth in Eastern European and Asian markets.

Brazil has long been Florida's main orange juice competitor as well as an important supplier to the U.S. domestic market. However, with the large Florida orange harvests reducing the need for orange juice imports, major processors in Brazil are buying their way into Florida's citrus industry. There is a greater opportunity for major processors in Brazil to invest in Florida because the current oversupply situation and low prices are forcing some Florida citrus bulk processors to sell their holdings. According to trade sources, reasons for processors in Brazil investing in Florida are: maintaining a U.S. market presence in the long term, supplying customers year round by processing in Florida in the Brazilian off-season, and benefitting from the U.S. drawback system. Some sources believe these investments will have a positive impact on the Florida citrus industry by expanding exports of Florida orange juice and making the Florida industry more efficient overall. Other sources feel threatened by the recent Brazilian processor investments.

Australia

Australia's orange juice production in 1997 is forecast to decline 8 percent to 16,009 tons. Production is down mainly due to low international FCOJ prices.

Strong domestic demand for fresh juice products has dampened the effect of low export prices for concentrate. The growth in the single strength "fresh" orange juice means that this product will attract a large percentage of the domestic fruit available for processing. This means that lower quality product will continue to be imported to satisfy consumer demand for a cheaper product. Imports of FCOJ increased substantially in 1996 due to low international prices. The fall in Australian import tariffs in recent years, and a strong Australian dollar, have also made imports more attractive.

South Africa

South African orange juice production in 1997 is forecast at 12,057 tons, an 11 percent decrease over the previous season. This decrease is mainly due to the smaller amounts of fresh oranges going towards juice production. South Africa orange juice exports are forecast to decrease 55 percent in 1997 based on the expected lower juice production.

Argentina

Orange juice production in 1996 is revised down 13 percent to 10,000 tons. A smaller orange harvest due to unfavorable weather conditions is the reason for the lower juice output. Production in 1997 is forecast at the 1996 level due to a drought in the Entre Rios region which affected the early varieties of oranges, lowering juice yields.

Argentinian orange juice exports in 1997 are expected to decrease due to low international prices.

Revisions for major producers in the Northern Hemisphere

Northern Hemisphere orange juice production for 1996/97 is estimated at 1.21 million metric tons, up 9 percent from the February forecast. Since the February forecast (see February 1997 issue of *World Horticultural Trade & U.S. Export*

Opportunities), an increase in the production estimate for the United States more than offset decreases for Italy and Mexico.

However, Northern Hemisphere orange juice exports for 1996/97 are forecast at 253,352 tons, 3 percent below the February forecast. Expected reduced shipments from Mexico account for the drop in Northern Hemisphere exports.

United States

United States orange juice production in 1996/97 is estimated at a record 1.035 million metric tons, 5 percent above the February forecast and 13 percent above the previous year's output. Higher juice yields and more fresh fruit going toward processing are the main factors for the increase in production. The Florida frozen concentrate orange juice (FCOJ) yield is estimated at 1.58 gallons (42 degree brix) per box compared with 1.52 used for the February estimate. Florida accounts for 95 percent of total U.S. orange juice production.

U.S. orange juice exports in 1996/97 are forecast at a record 115,000 tons, 25 percent above last year's shipments and 15 percent above the previous forecast based on significantly higher shipments to date than expected. U.S. orange juice exports to date (December-May 1996/97) are up 40 percent due to sharp increases in exports to western Europe, most notably to Switzerland and Belgium-Luxembourg. This sharp increase in sales to western Europe more than offsets declines to most other regions of the world.

U.S. orange juice imports for 1996/97 are forecast at 165,000 tons, 11 percent below the previous season's imports unchanged from the February forecast. Imports to date (December-May 1996/97) are 14 percent above imports during the same time period a year ago based on larger than expected purchases from Brazil. However, the pace of imports is expected to slow as the year progresses based on the record U.S. production.

Mexico

The 1996/97 orange juice production forecast was reduced by 17 percent to 40,000 tons. Fewer oranges are expected to be processed due to low international FCOJ prices.

Exports of FCOJ for 1996/97 are forecast to decrease 17 percent from the February estimate, due to the expected smaller production. This drop in exports is mainly due to lower demand in response to larger international supplies. According to Mexican industry officials, Mexico is expected to fill 100 percent of the 1997 U.S. NAFTA quota, with the remainder going to Japan and the European market.

There were no other significant changes for Northern Hemisphere countries.

(For more information on supply, distribution, and trade, contact Debbie Seidband at 202-720-6877. For information on U.S. marketing opportunities, contact Ted Goldammer at 202-720-8498.)

Table 1: Orange Juice: Production, Supply & Utilization -- Northern Hemisphere 1/

Country/Year 2/	Begin. Stocks	Production	Imports	Exports	Consumption	Ending Stocks
--Metric Tons, 65 Degrees Brix--						
Greece 3/						
1992/93	5,200	11,800	7,969	2,798	14,071	8,100
1993/94	8,100	7,960	7,217	2,994	14,500	5,783
1994/95	5,783	11,800	7,793	3,502	16,500	5,374
1995/96	5,374	12,300	5,000	4,000	17,000	1,674
1996/97 F	1,674	12,850	6,000	3,000	17,000	524
Israel 4/ 5/						
1992/93	554	19,014	7,384	20,306	5,538	1,108
1993/94	1,108	16,799	7,384	16,614	7,384	1,292
1994/95	1,292	18,000	3,692	16,614	5,538	832
1995/96	832	19,800	3,692	16,614	6,461	1,249
1996/97 F	1,249	19,800	3,692	16,614	6,461	1,666
Italy 6/						
1992/93	29,709	38,475	2,924	16,006	20,782	34,320
1993/94	34,320	34,628	3,386	18,006	21,546	32,782
1994/95	32,782	30,780	4,001	18,930	22,316	26,317
1995/96	26,317	34,628	3,386	21,546	23,085	19,700
1996/97 F	19,700	29,241	3,540	21,238	23,393	7,850
Mexico 6/						
1992/93	5,000	25,000	0	23,000	2,000	5,000
1993/94	5,000	36,000	0	39,000	2,000	0
1994/95	0	65,000	280	60,000	2,280	3,000
1995/96	3,000	45,000	126	43,000	2,126	3,000
1996/97 F	3,000	40,000	100	38,000	2,100	3,000
Morocco 5/						
1992/93	1,287	9,063	0	3,793	1,913	4,644
1993/94	4,644	20,949	0	12,135	3,500	9,958
1994/95	9,958	3,450	1,249	6,500	4,550	3,607
1995/96	3,607	14,600	2,305	8,000	5,658	6,854
1996/97 F	6,854	6,801	2,000	6,500	6,000	3,155

Table 1 (continued)

Table 1: Orange Juice: Production, Supply & Utilization -- Northern Hemisphere 1/

Country/Year	Begin. Stocks	Production	Imports	Exports	Consumption	Ending Stocks
--Metric Tons, 65 Degrees Brix--						
Spain 7/						
1992/93	4,000	24,000	20,000	39,000	9,000	0
1993/94	0	25,000	20,000	35,000	10,000	0
1994/95	0	48,000	20,000	53,000	15,000	0
1995/96	0	59,000	23,000	67,000	15,000	0
1996/97 F	0	57,000	18,000	60,000	15,000	0
Turkey 5/						
1992/93	2,000	8,200	1,000	250	8,950	2,000
1993/94	2,000	8,400	2,259	857	9,202	2,600
1994/95	2,600	9,200	2,134	1,023	9,000	3,911
1995/96	3,911	8,400	4,700	7,500	9,200	311
1996/97 F	311	10,000	8,000	8,000	9,500	811
United States 8/						
1992/93	121,010	858,678	231,969	81,153	953,391	177,113
1993/94	177,113	801,891	287,884	75,345	935,185	256,358
1994/95	256,358	894,239	141,140	83,547	1,006,893	201,297
1995/96	201,297	913,070	185,736	92,127	996,009	211,967
1996/97 F	211,967	1,035,000	165,000	115,000	1,025,000	271,967
TOTAL						
1992/93	168,759	994,230	271,246	186,306	1,015,645	232,284
1993/94	232,284	951,626	328,130	199,951	1,003,317	308,772
1994/95	308,773	1,080,469	180,009	243,116	1,081,797	244,338
1995/96	244,338	1,106,798	227,945	259,787	1,074,539	244,755
1996/97 F	244,755	1,210,692	206,332	268,352	1,104,454	288,972

- 1/ Includes all processed orange juice whether or not concentrated. One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.
- 2/ Year refers to marketing period which usually begins in the fall of the Northern Hemisphere and corresponds to the harvesting and marketing period for fresh citrus.
- 3/ Marketing season begins September 1 of first year shown.
- 4/ Includes orange juice processed from oranges in Gaza.
- 5/ Marketing season begins October 1 of first year shown.
- 6/ Marketing season begins January 1 of second year shown.
- 7/ Marketing season begins November 1 of first year shown.
- 8/ Marketing season begins December 1 of first year shown.
- F/ Forecast

Source: National Agricultural Statistics Service and U.S. Department of Commerce, Bureau of Census.
Florida Department of Citrus. Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

Table 2: Orange Juice: Production, Supply & Utilization -- Southern Hemisphere 1/

Country/Year 2/	Begin. Stocks	Production	Imports	Exports	Consumption	Ending Stocks
--Metric Tons, 65 Degrees Brix--						
Argentina 3/						
1992/93	0	12,000	1,008	4,322	8,686	0
1993/94	0	12,500	2,000	890	13,610	0
1994/95	0	12,500	3,668	4,509	11,659	0
1995/96	0	10,000	8,589	2,403	16,000	186
1996/97	186	10,000	8,000	1,900	16,100	186
Australia 4/						
1992/93	17,309	24,742	11,178	1,174	34,684	17,371
1993/94	17,371	25,469	12,504	1,501	35,661	18,183
1994/95	18,183	14,190	21,009	1,587	36,149	15,647
1995/96	15,647	17,465	23,839	1,710	38,592	16,649
1996/97	16,649	16,009	18,075	1,807	39,569	9,357
Brazil 4/ 5/						
1992/93	105,000	1,118,000	0	1,100,000	18,000	105,000
1993/94	105,000	1,126,000	0	1,054,000	22,000	155,000
1994/95	155,000	1,085,000	0	1,050,000	18,000	172,000
1995/96	172,000	1,140,000	0	1,140,000	20,000	152,000
1996/97	152,000	1,250,000	0	1,160,000	20,000	222,000
South Africa 6/						
1992/93	5,389	13,475	17	4,232	9,700	4,949
1993/94	4,949	12,774	0	4,541	9,900	3,282
1994/95	3,282	12,778	0	4,550	10,100	1,410
1995/96	1,410	13,475	0	3,675	10,000	1,210
1996/97	1,210	12,057	189	1,670	10,486	1,300
TOTAL						
1992/93	127,698	1,168,217	12,203	1,109,728	71,070	127,320
1993/94	127,320	1,176,743	14,504	1,060,932	81,171	176,465
1994/95	176,465	1,124,468	24,677	1,060,646	75,908	189,057
1995/96	189,057	1,180,940	32,428	1,147,788	84,592	170,045
1996/97	170,045	1,288,066	26,264	1,165,377	86,155	232,843

1/ Includes all processed orange juice whether or not concentrated. One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.

2/ Marketing year indicated is for aggregation purposes with countries from the Northern Hemisphere corresponding to the harvesting and marketing period for fresh citrus. For the Southern Hemisphere, orange harvest occurs entirely during the second year shown.

3/ Marketing season begins January 1 of second year shown.

4/ Marketing season begins July 1 of second year shown.

5/ Includes small quantities of tangerine juice.

6/ Marketing season begins February 1 of second year shown.

Source: National Agricultural Statistics Service and U.S. Department of Commerce, Bureau of Census. Florida Department of Citrus. Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

Table 3: Orange Juice: Production, Supply & Utilization -- Selected Importing Countries 1/

Country/Year 2/	Begin. Stocks	Production	Imports 3/	Exports 4/	Consumption	Ending Stocks
--Metric Tons, 65 Degrees Brix--						
Canada 5/						
1992/93	0	0	66,382	150	66,232	0
1993/94	0	0	74,999	150	74,849	0
1994/95	0	0	70,000	150	69,850	0
1995/96	0	0	75,000	150	74,850	0
1996/97 F	0	0	75,000	150	74,850	0
Germany 5/						
1992/93	0	0	229,379	37,420	191,959	0
1993/94	0	0	232,968	40,201	192,767	0
1994/95	0	0	235,000	40,000	195,000	0
1995/96	0	0	240,000	40,000	200,000	0
1996/97 F	0	0	240,000	40,000	200,000	0
Japan 6/ 7/						
1992/93	3,750	150	70,460	0	66,360	8,000
1993/94	8,000	150	110,150	0	108,300	10,000
1994/95	10,000	150	110,900	0	111,050	10,000
1995/96	10,000	150	90,600	0	95,750	5,000
1996/97 F	5,000	100	95,000	0	95,100	5,000
Korea 6/						
1992/93	11,220	14,673	41,540	0	60,000	7,433
1993/94	7,433	7,402	56,130	0	66,118	4,847
1994/95	4,847	3,319	56,234	617	60,000	3,783
1995/96	3,783	5,032	55,000	1,151	60,164	2,500
1996/97 F	2,500	3,212	54,000	1,000	56,012	2,700
TOTAL						
1992/93	14,970	14,823	407,761	37,570	384,551	15,433
1993/94	15,433	7,552	474,247	40,351	442,034	14,847
1994/95	14,847	3,469	480,634	40,767	444,400	13,783
1995/96	13,783	5,182	460,600	41,301	430,764	7,500
1996/97 F	7,500	3,312	464,000	41,150	425,962	7,700

1/ Includes all processed orange juice whether or not concentrated. One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.

2/ Marketing year indicated is for aggregation purposes with countries from the Northern Hemisphere corresponding to the harvesting and marketing period for fresh citrus.

3/ Includes Intra-EU trade and transshipment, particularly from the Netherlands to Germany.

4/ Re-exports including Intra-EU trade. Includes re-exports from Canada to the United States (based on United States imports using Bureau of Census data).

5/ Marketing year begins January 1 of second year shown.

6/ Marketing year begins October of first year shown.

7/ Does not include tangerine juice of which Japan annually produces and consumes 23,000 to 30,000 tons of 65 degrees brix.

F/ Forecast

Source: National Agricultural Statistics Service and U.S. Department of Commerce, Bureau of Census. Florida Department of Citrus. Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

Table 4: Orange Juice: Production, Supply & Utilization for Selected Countries 1/

Country/Year	Begin. Stocks	Production	Imports	Exports	Consumption	Ending Stocks
--Metric Tons, 65 Degrees Brix-- 2/						
NORTHERN HEMISPHERE						
1992/93	168,759	994,230	271,246	186,306	1,015,645	232,284
1993/94	232,284	951,626	328,130	199,951	1,003,317	308,772
1994/95	308,773	1,080,469	180,009	243,116	1,081,797	244,338
1995/96	244,338	1,106,798	227,945	259,787	1,074,539	244,755
1996/97 F	244,755	1,210,692	206,332	268,352	1,104,454	288,973
SOUTHERN HEMISPHERE						
1992/93	127,698	1,168,217	12,203	1,109,728	71,070	127,320
1993/94	127,320	1,176,743	14,504	1,060,932	81,170	176,465
1994/95	176,465	1,124,468	24,677	1,060,646	75,907	189,057
1995/96	189,057	1,180,940	32,428	1,147,788	84,592	170,045
1996/97 F	170,045	1,288,066	26,264	1,165,377	86,155	232,843
MAJOR IMPORTERS 3/						
1992/93	14,970	14,823	407,761	37,570	384,551	15,433
1993/94	15,433	7,552	474,247	40,351	442,034	14,847
1994/95	14,847	3,469	480,634	40,767	444,400	13,783
1995/96	13,783	5,182	460,600	41,301	430,764	7,500
1996/97 F	7,500	3,312	464,000	41,150	425,962	7,700
GRAND TOTAL						
1992/93	311,427	2,177,129	691,210	1,333,604	1,471,266	375,037
1993/94	375,037	2,135,921	816,881	1,301,234	1,526,521	500,084
1994/95	500,085	2,208,406	685,320	1,344,529	1,602,104	447,178
1995/96	447,178	2,292,920	720,973	1,448,876	1,589,895	422,300
1996/97 F	422,300	2,502,070	696,596	1,474,879	1,616,571	529,516

1/ Includes summation of data for all countries included in Tables 1-3.

2/ Includes all processed orange juice whether or not concentrated. One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.

3/ Selected European importers do not produce orange juice. Exports include only Canada since European exports included in Table 3 are re-exports

Source: National Agricultural Statistics Service and U.S. Department of Commerce, Bureau of Census. Statistics Canada. Florida Department of Citrus. Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

Table 5: Brazil Frozen Concentrate Orange Juice Exports
65 Degrees Brix in Metric Tons and 1,000 Dollars

Destination	1993		1994		1995		1996	
	MT	US \$	MT	US \$	MT	US \$	MT	US \$
North America								
United States 1/	335,088	266,907	333,683	290,567	113,828	133,735	236,352	282,880
Canada	10,116	7,014	892	556	2,299	2,211	3,037	3,521
Subtotal	345,204	273,921	334,575	291,123	116,127	135,946	239,389	286,401
Caribbean								
Bahamas	1,100	352	0	0	815	1,117	274	303
Honduras	0	0	1,056	788	733	807	658	781
Other	94	144	130	107	287	374	132	140
Subtotal	1,194	496	1,186	895	1,835	2,298	1,064	1,224
South America								
Argentina	482	489	3,904	3,572	2,196	2,936	3,444	3,596
Chile	1,133	903	1,607	1,634	1,933	2,407	1,850	2,423
Other	74	69	54	50	611	731	545	699
Subtotal	1,689	1,461	5,565	5,256	4,740	6,074	5,839	6,718
European Union								
Belgium	196,327	121,649	214,068	185,419	284,857	323,375	302,573	351,794
France	5,463	2,538	433	332	2,793	2,928	1,558	1,692
Germany 2/	7,857	5,255	3,498	3,007	4,476	5,261	2,698	2,884
Greece	50	32	0	0	0	0	18	22
Netherlands	453,997	318,309	392,616	334,604	395,609	454,000	492,244	550,804
Spain	74	54	901	810	173	195	113	142
Sweden	868	591	1,661	1,532	240	350	418	630
United Kingdom	25,063	17,354	14,056	11,891	7,136	7,626	14,216	15,243
Other	2,158	1,706	1,027	803	475	602	155	235
Subtotal	691,857	467,488	628,260	538,398	695,759	794,337	813,993	923,446
Other Europe								
Finland	7,337	5,026	10,571	9,392	2,528	2,880	3,901	4,544
Hungary	19	16	1,256	1,240	1,604	1,959	1,200	1,438
Norway	145	109	158	146	57	61	133	147
Switzerland	1,147	864	107	100	63	79	0	0
Subtotal	8,648	6,015	12,092	10,878	4,252	4,979	5,234	6,129

--Continued--

**Brazil: Frozen Concentrate Orange Juice Exports
65 Degrees Brix in Metric Tons and 1,000 Dollars**

Destination	1993		1994		1995		1996	
	MT	US \$	MT	US \$	MT	US \$	MT	US \$
Middle East								
Israel	966	594	606	456	838	741	1,181	1,167
Kuwait	451	376	259	216	0	0	0	0
Saudi Arabia	1,562	768	757	628	205	235	71	84
United Arab Emirates	188	122	319	277	146	157	0	0
Other	0	0	19	12	0	0	50	65
Subtotal	3,167	1,860	1,960	1,589	1,189	1,133	1,302	1,316
Asia								
China	300	223	353	308	406	525	630	809
Hong Kong	375	253	895	778	290	352	1,371	2,079
Japan	63,018	39,119	103,932	87,285	67,970	80,247	71,741	88,406
Korea, North	0	0	0	0	0	0	3,858	3,669
Korea, Republic of	33,981	25,020	34,515	29,911	43,214	52,216	32,924	40,573
Singapore	1,642	1,194	1,756	1,532	1,129	1,330	1,567	1,958
Taiwan	411	257	659	570	1,334	1,612	2,914	3,687
Other	481	317	737	679	657	844	1,444	1,835
Subtotal	100,208	66,383	142,847	121,063	115,000	137,126	116,449	143,016
Other Countries								
Australia	6,643	3,548	14,393	11,618	15,650	17,136	14,588	16,210
New Zealand	5,518	4,001	5,498	4,333	5,613	6,030	4,417	4,931
Russia	0	0	382	324	0	0	0	0
South Africa	1,100	1,055	0	0	19	15	152	141
Other	13	16	0	0	721	7	0	0
Subtotal	13,274	8,620	20,273	16,275	22,003	23,188	19,157	21,282
Grand Total	1,165,241	826,244	1,146,758	985,477	960,905	1,105,081	1,202,427	1,389,532

Source: Brazilian Foreign Trade Department and Office of Agricultural Officer in Sao Paulo.

Asparagus Production and Trade in Selected Countries

Asparagus exports from selected countries in 1997 are forecast at a record 154,000 tons, up 12 percent from last year. Peru, the world's largest exporter, is expected to account for the lion's share of the increase, with exports forecast at a record 97,000 tons (including fresh and processed). The United States continued to be Peru's biggest customer for fresh green asparagus, with Spain, Netherlands, France, Germany and Denmark being Peru's largest processed asparagus buyers. Japan, Canada, Switzerland and other EU countries are expected once again to be major markets for U.S. fresh asparagus sales in 1997. U.S. exports of fresh asparagus in 1996 valued at \$52 million (14,377 tons) declined 21 percent from the previous year, due mostly to reduced sales to Japan caused by health scares erroneously connected to fresh produce. According to U.S. official statistics for the first 5 months of this year, U.S. exports of fresh asparagus valued at \$12.5 million are 4 percent above the same period a year earlier.

Production Summary

Fresh asparagus production in 1997 in 5 selected countries is estimated at 375,300 metric tons, up 2 percent from 1996. Production increases in Peru, Mexico and the United States will likely more than offset a decrease in Spain.

United States

The United States continues to be the world's second largest producer of fresh asparagus. In 1997, U.S. production of fresh and processed asparagus is estimated at 100,000 tons, up slightly from 1996, but down about 1 percent from 1995. In 1996, reduced planted area, lower yields per hectare and unfavorable weather in several producing states were the major factors contributing to lower production. In 1996, production of fresh and processed asparagus provided \$157 million in cash receipts to U.S. farmers, down 11 percent from 1995.

Asparagus trade outlook

In 1996, exports of fresh asparagus from the

United States totaled 14,377 tons valued at \$52 million, down 22 percent in volume and 21 percent in value from the previous year. A smaller U.S. harvest and reduced shipments to Japan--the biggest U.S. customer, due to the E.coli crisis erroneously attributed to fresh produce, are the reasons for the lower exports. U.S. exports of fresh asparagus to Switzerland, a small but key cash market for U.S. growers, rebounded to 1,988 tons in 1996 from 1,075 tons shipped in 1995. This rise was partly attributed to an aggressive effort by the U.S. industry in developing a working dialogue between the Swiss government and private trade. U.S. asparagus exports to Switzerland from May 1 to June 15 are sold under a tariff-rate quota system. See policy section under Switzerland for further details.

Peru

Peru is the world's largest producer of fresh asparagus. Asparagus production in Peru in 1997 is estimated at 140,000 tons, up 10 percent from 1996. A steady growth in production is expected over the next 5 years.

Peru is one of the few countries where good quality asparagus is produced year round, due to warm and favorable weather in which the asparagus plant does not enter a dormant stage. Peru produces asparagus for two different markets: green asparagus for the United States, and white asparagus for the European market. Green asparagus, accounting for about 35 percent of total production, is packed fresh in 5 kilogram boxes and exported to the United States, while white asparagus is processed in cans and/or jars and exported to Europe.

The average yields are around 6 tons per hectare, but can reach as high as 18 tons per hectare among some of the most efficient producers. Asparagus producers in the Ica region are generally more efficient producers. Because surface water only flows from November to March, most of them have wells and drip irrigation systems, which make water available but expensive, due to the cost of fuel. Green asparagus production requires more water than white asparagus.

The recent reduction in import tariffs on some agricultural inputs, and new phytosanitary regulations on seed imports, should provide a small boost to the asparagus sector. Producers complain that the GOP has not done enough to repair and expand irrigation systems, expedite land reform, and reduce industrial taxes which could further lower their costs of production.

Peru's exports expected to increase significantly

In 1997, exports of processed asparagus are forecast at 79,000 tons, up 14 percent from a year ago, mainly due to increased foreign demand and larger domestic output. Peru's most important processed asparagus customers are Spain, Netherlands, France, Germany and Denmark. During the same period, exports of fresh asparagus are forecast at 18,000 tons, up 16 percent from 1996. The United States is the main market for Peru's fresh asparagus.

Peruvian asparagus exports have faced adverse publicity due to claims by Spanish sanitary authorities that two recent cases of botulism

were caused by consumption of canned Peruvian asparagus. Even though the Peruvian government and private sector officials, mainly Prompex, tried to argue against this issue, the press coverage has left an unfavorable impression among consumers in the European market.

Policy outlook

The Government of Peru (GOP) does not have an official policy to encourage asparagus production. Most of the GOP's promotion efforts are on the marketing side through Prompex (the export promotion committee). According to the U.S. Agricultural Attache, this organization is fairly new and has been very active and successful in promoting agricultural exports.

Mexico

Production of fresh asparagus in Mexico in 1997 is forecast at 31,000 tons, up 7 percent from the revised 1996 estimate due to higher yields resulting from favorable weather conditions. However, planted area was down due to high production costs, problems with viruses and other diseases in the Bajio region, and lack of water availability in the northern areas.

Over 95 percent of Mexico's asparagus is produced in Sonora, Baja California and Guanajuato, with the rest of the production coming from the states of Nuevo Leon, Coahuila and Baja California Sur. Mexico produces two asparagus crops. The major crop is harvested in Baja California and Sonora from late December through early April. A second, but smaller crop is harvested from late June through September in the Bajio region (Guanajuato State). All asparagus production in Mexico is irrigated. The most common method is gravity irrigation.

The average farmgate price received for asparagus from the Bajio region in August 1996, was about US\$2.49 per kilogram and farmgate price in Baja California in January 1997 was about US\$2.10 per kilogram.

In Mexico, consumption of asparagus is a

residual market, with most of the production slated for export. In 1997, fresh consumption is forecast at 9,500 tons, unchanged from the previous year. Most asparagus consumed domestically is sold to restaurants. Growers estimate that about 300 tons of production goes for processing.

Asparagus exports forecast to increase

Mexico's exports of asparagus in 1997 are forecast at 21,500 tons, up 10 percent from 1996, mainly due to a slight rise in production. The United States is Mexico's largest export market for asparagus.

Mexico's exports to the United States peak from the last week of December to the end of January, when U.S. supplies are low. Prices are traditionally higher during this period. Mexico's exports to the U.S. continue until March when production begins in the Stockton/Delta region of California. Mexico also exports fresh asparagus to the U.S. during the summer months, from the last week of June to the end of September. U.S. market prices for January to February 1997 ranged from US\$3.60 per kilogram to about US\$4.50 per kilogram.

Policy outlook

Asparagus imports are subject to a 10 percent duty, except when from the United States where a separate NAFTA tariff schedule applies.

Under NAFTA, Mexico matched the U.S. seasonal tariff lines and phase-out schedule, but will use a 10-year transition period instead of a 15-year period used by the United States. The tariff classification numbers are HS 0709.20.10 and 0709.20.90.

Under NAFTA, Mexico's asparagus tariff schedule for imported asparagus from the United States are: January 1 to 31, duty is 6 percent in 1997 with a 10 year phase out; February 1 to June 30, duty is 6 percent with a 10 year phase out; July 1 to December 31, duty is 2 percent with a 5 year phase out; September 15 to November 15, duty is free; and January 1 to

December 31 the duty is free for white asparagus.

Switzerland

Switzerland remains good a market for U.S. fresh green asparagus

Production of asparagus in Switzerland is approximately 200 tons, about 2 percent of domestic consumption annually.

Switzerland continues to be a very good market for U.S. fresh asparagus because of the Swiss preference for larger-stalked asparagus. The Swiss are willing to pay a premium price for this product which U.S. exporters have found almost impossible to sell in most other markets.

U.S. exports of fresh green asparagus continue to enjoy strong demand in Switzerland, but face stronger competition from other EU producers and a tariff-rate quota system in Switzerland.

In calendar year 1996, U.S. exports of fresh green asparagus to Switzerland rebounded to 1,988 tons valued at \$6.6 million from 1,075 tons valued at \$3.9 million in 1995. The major U.S. competitors in the Swiss market, selling mostly white asparagus, continue to be France and Spain, whose market share in 1996 were 30 and 23 percent, respectively. The U.S. share in 1996, including less than 1 percent white asparagus, was 44 percent, up from 38 percent the previous year. From January to April 1997, U.S. market share of green asparagus in Switzerland dropped to 40 percent. The main reasons for the declines were a strong U.S. dollar and expanding production in Spain. Because of Spain's low production and freight costs, Swiss imports of green asparagus from Spain totaled 461 tons for the January to April 1997 period, compared to 209 tons for the entire year of 1996.

Policy outlook

Following the implementation of Switzerland's Uruguay Round commitments on July 1, 1995, the "three-phase" system was eliminated and

replaced by a tariff-rate quota system. The new system allows the Swiss to impose a tariff-equivalent of 8.64 Swiss Francs per kilogram to ensure utilization of domestic production of fresh green asparagus.

The Swiss government sets allowable quantities of imports at the in-quota rate during May 1 to June 15 of each year based on input from the advisory committee. The committee includes representatives of producer, consumer, and importer groups. The Swiss conceded in bilateral negotiations to set weekly minimum allowable import quantities well in advance. This improves transparency in the market and provides U.S. exporters with more certainty of specific import opportunities during the period of restriction.

Currently, the quantity of imports allowed at the lower duty for May 1 to June 15 period is set on a weekly basis. The quota is divided among traditional importers on the basis of historical share. In 1997, Switzerland established the following minimum quantities for weekly imports: Week 19, unlimited; week 20, 50 tons; week 21, 30 tons; week 22, 20 tons; week 23, 10 tons; week 24, 20 tons; and week 25, unlimited. According to the U.S. Agricultural Attache in Geneva, total Swiss imports of fresh green asparagus from the United States from May through June 1997 totaled 371 tons.

Germany

Germany is a major producer and consumer of asparagus. In 1997, German production of asparagus, mostly white, is estimated at 35,000 tons, unchanged from 1996, but up 9 percent from the previous year. Area harvested in 1997 is estimated at 10,000 hectares, unchanged from 1996, and up 10 percent from 1995.

According to the U.S. Agricultural Counselor in Bonn, Germany's per capita consumption rate of 0.9 kilograms annually is one of the highest in the world. Domestic production accounts for only 45 percent of consumption, making Germany an attractive import market. The United States supplies Germany with only 1 percent of its total asparagus imports annually, but during

the first 3 months of each year, the U.S. share usually approximates 5 percent. In 1996, German consumption of asparagus is estimated at 77,000 tons, up 3 percent from 1995.

In 1996, German imports of asparagus totaled 42,725 tons, down slightly from the revised 1995 level. Greece continued to be the major supplier, accounting for 57 percent of total German imports, followed by Spain with 16 percent, the Netherlands with 15 percent and France with 6 percent. U.S. exports of green asparagus to Germany in 1996 totaled 402 tons valued at US\$1.4 million, down about 7 percent in volume from the previous year. Germany exports small quantities of asparagus, mainly to Austria and the Netherlands.

United Kingdom

Production of asparagus in the United Kingdom remains small. In 1997, production is forecast at 1,526 tons, up slightly from the revised 1996 output. Planting of asparagus crowns takes place in February, and harvesting begins in mid-April and runs through the end of June. The primary growing areas are Scotland, Norfolk, Suffolk, Cambridge shire, Cornwall and Kent. Green asparagus accounts for the bulk of production in the United Kingdom.

In 1997, per capita consumption of asparagus in the United Kingdom remained unchanged at 0.38 kilograms. In 1992, per capita consumption was 0.14 kilograms. According to the U.S. Agricultural Counselor, the U.K.'s Asparagus Growers' Association conducted a poster campaign this season using the slogan "Fresh British Asparagus". During the campaign, recipe booklets and other information on asparagus were made available to the trade and general public. No other competitor promotional activity was noted during the past year.

U.K. imports of green asparagus in 1997 are forecast at 2,200 tons, up 7 percent from the previous year. The United States was the major supplier in 1996, accounting for 38 percent of total imports, followed by Peru with 30 percent, and Thailand with 5 percent. Other important,

but smaller suppliers included Chile, Ecuador, Mexico, Zimbabwe and South Africa.

Policy outlook

All product marketed in the United Kingdom is subject to compliance with European Union quality standards, pesticide and plant health legislation. Imports from the United States are subject to the full duty rate of 14.1 percent, down from 16 percent, under tariff code 0709200000. Once the GATT-Uruguay agreement has been fully implemented the duty rate will be reduced to 10.2 percent.

For further information on production and trade, contact Emanuel McNeil at 202-720-2083.

Table 1--United States Asparagus Production and Area

Year	Area 1/		Fresh	Production 2/		Total
	Planted	Harvested		Canning	Freezing	
	-----Hectares-----		-----Metric tons-----			
1992	35,780	34,850	62,415	35,081	9,117	106,613
1993	34,463	32,841	56,790	32,115	11,013	99,918
1994	33,424	31,060	59,466	37,324	11,508	108,298
1995	31,056	29,276	49,895	41,391	9,513	100,799
1996	30,822	29,769	50,802	38,514	9,392	98,708

1/ Hectares (1 hectare = 2.471 acres). 2/ Metric tons (1 metric ton = 2,204.622 pounds)

Source: National Agricultural Statistical Service

Table 2— Fresh Asparagus Production, Supply, and Distribution in Selected Countries

Country/ Year	Production	Imports	Total Supply	Exports	Domestic Consump.	Total Distribut.
----Metric tons----						
Germany						
1994	27,255	40,500	67,755	500	67,255	67,755
1995	31,950	43,000	74,950	500	74,450	74,950
1996	35,000	42,725	77,725	500	77,225	77,725
1997 Prel. Est.	35,000	43,000	78,000	500	73,000	78,000
Peru						
1994	131,400	0	131,400	71,800 1/	59,600 2/	131,400
1995	108,100	0	108,100	78,800 3/	29,300 4/	108,100
1996	127,600	0	127,600	84,700 5/	42,900 6/	112,300
1997 Prel.	140,000	0	140,000	97,000 7/	43,000 8/	140,000
Mexico						
1994	35,540	42	35,582	25,542	10,040	35,582
1995	34,610	60	34,670	24,670	10,000	34,670
1996	29,000	40	29,040	19,540	9,500	29,040
1997 Prel.	31,000	40	31,040	21,500	9,540	31,040
Spain						
1994	83,300	1,679	84,979	20,151	64,828	84,979
1995	77,400	1,356	78,756	20,673	58,083	78,756
1996	78,100	1,936	80,036	18,189	61,847	80,036
1997 Prel.	69,300	2,000	71,300	19,000	52,300	71,300
United States						
1994	108,298	29,400	137,698	22,018	115,680	137,698
1995	100,799	35,891	136,690	18,470	118,220	136,690
1996	98,708	34,534	133,242	14,377	118,865	133,242
1997 Prel. Est.	100,000	35,000	135,000	16,000	119,000	135,000
Total						
1994	385,793	71,621	457,414	140,011	317,403	457,414
1995	352,859	80,307	433,166	143,113	290,053	433,166
1996	368,408	79,235	447,643	137,306	310,337	447,643
1997 Prel.	375,300	80,040	455,340	154,000	301,340	455,340

Source: U.S. Agricultural Attache Reports and NASS/USDA. 1/ Exports includes 11,200 tons fresh and 60,600 tons processed. 2/ Includes 53,600 tons of withdrawal from market. 3/ Exports includes 13,300 tons fresh and 65,500 tons processed. 4/ Includes 23,300 tons of withdrawal from the market. 5/ Exports includes 15,500 tons fresh and 69,200 tons processed. 6/ Includes 36,900 tons of withdrawal from the market. 7/ Exports includes 18,000 tons fresh and 79,000 tons processed. 8/ Includes 37,000 tons of withdrawal from market. Note: Preliminary 1996 U.S. production indication. Official NASS estimates will not be available until January 1997.

Table 3--United States Exports of Fresh and Chilled Asparagus 1/

Destinations	1993	1994	1995	1996	1996 Jan-May	1997 Jan-May
-----Metric tons-----						
Japan	7,612	10,269	10,280	6,260	5,597	5,659
Canada	9,739	7,272	5,630	4,666	3,501	4,744
Switzerland	1,794	2,369	1,075	1,988	1,952	1,406
Germany	861	844	433	402	343	287
United King.	393	632	539	632	311	179
Others	653	372	330	429	260	217
Total	21,253	22,018	18,470	14,377	11,964	12,492

Source: U.S. Department of Commerce, Bureau of the Census.

1/ Calendar years, 1992-1996.

Table 4--United States Imports of Fresh and Chilled Asparagus 1/

Origins	1994		1995		1996	
	(MT)	(\$000)	(MT)	(\$000)	(MT)	(\$000)
Mexico	17,826	28,791	21,753	37,102	18,441	33,710
Colombia	338	854	858	2,034	1,234	2,989
Guatemala	494	409	615	506	546	459
Ecuador	113	145	244	376	242	373
Peru	8,292	12,728	9,465	16,774	10,543	18,654
Chile	1,891	1,517	2,362	2,280	2,655	2,346
Argentina	335	362	463	454	752	839
New Zealand	35	44	5	10	49	105
Others	76	222	126	308	72	216
Total	29,400	45,072	35,891	59,844	34,534	59,691

Source: U.S. Department of Commerce, Bureau of the Census.

1/ Calendar years, 1992-1996.

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 1997

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FRESH FRUIT											
FR APPLES(JUL)	MT										
CANADA		3,969	4,266	98,744	115,729	101,650	2,705	2,784	70,731	77,611	72,448
MEXICO		11,038	13,016	77,469	87,088	80,600	5,703	6,800	36,043	40,927	43,547
JAPAN		2,000	2,346	14,703	16,303	14,400	1,000	1,000	6,000	6,000	6,000
HONG KONG		3,400	3,044	47,703	50,703	48,700	1,000	1,000	6,000	6,000	6,000
INDONESIA		3,400	3,044	47,703	50,703	48,700	1,000	1,000	6,000	6,000	6,000
OTHER		5,764	15,786	161,551	209,139	166,636	3,894	8,773	100,818	122,597	104,109
Subtotal:-----		39,220	57,468	528,466	618,156	562,555	24,882	32,599	345,321	381,092	367,188
FR PEARS(JUL)	MT										
CANADA		2,254	1,672	42,974	38,358	44,348	1,817	1,425	30,228	31,108	31,557
MEXICO		2,791	2,468	21,127	17,829	22,320	1,314	1,200	19,622	18,108	19,284
JAPAN		1,227	1,000	11,266	10,000	11,500	300	100	4,000	4,000	4,000
HONG KONG		1,227	1,000	11,266	10,000	11,500	300	100	4,000	4,000	4,000
OTHER		1,227	623	25,531	18,546	25,768	886	423	15,144	13,019	15,261
Subtotal:-----		6,719	4,819	139,922	116,732	143,313	4,450	3,074	79,989	73,080	82,570
APRICOTS(MAY)	MT										
CANADA		720	1,529	720	1,529	2,374	960	1,545	960	1,545	3,377
JAPAN		130	240	130	240	233	110	200	110	200	254
UNITED KINGDOM		130	240	130	240	233	110	200	110	200	254
MEXICO		130	148	130	148	206	100	85	100	85	169
OTHER		12	52	12	52	179	33	49	33	49	223
Subtotal:-----		864	1,974	864	1,974	3,156	1,108	1,985	1,108	1,985	4,116
FR CHERRIES(MAY)	MT										
CANADA		5,990	6,777	5,990	6,777	13,173	37,155	41,007	37,155	41,007	80,365
JAPAN		5,990	6,777	5,990	6,777	13,173	37,155	41,007	37,155	41,007	80,365
HONG KONG		1,710	1,710	1,710	1,710	4,000	1,400	1,400	1,400	1,400	1,400
NETHERLANDS		4,844	4,844	4,844	4,844	11,000	2,400	3,700	2,400	3,700	1,400
BELGIUM-LUXEMBOU		214	387	214	387	2,494	1,025	1,457	1,025	1,457	8,016
OTHER		214	387	214	387	2,494	1,025	1,457	1,025	1,457	8,016
Subtotal:-----		8,213	9,991	8,213	9,991	33,681	44,264	51,964	44,264	51,964	129,800
PEACH-NECTRN(MAY)	MT										
CANADA		6,211	8,022	6,211	8,022	42,032	6,496	8,293	6,496	8,293	41,912
JAPAN		6,211	8,022	6,211	8,022	42,032	6,496	8,293	6,496	8,293	41,912
MEXICO		147	1,477	147	1,477	18,182	683	1,522	18,182	1,522	18,182
OTHER		570	1,042	637	1,042	8,559	658	905	749	905	8,081
Subtotal:-----		7,657	11,058	7,657	11,058	75,468	7,930	11,094	7,930	11,094	72,539
PLUM-PRUNES(MAY)	MT										
CANADA		750	1,206	750	1,206	22,300	1,224	1,524	1,224	1,524	20,258
JAPAN		67	165	67	165	12,391	50	149	50	149	10,407
HONG KONG		67	165	67	165	12,391	50	149	50	149	10,407
MEXICO		339	120	339	120	7,146	614	144	614	144	7,343
OTHER		339	120	339	120	7,146	614	144	614	144	7,343
Subtotal:-----		1,193	1,526	1,193	1,526	66,881	1,922	1,848	1,922	1,848	60,278
FR AVOCADOS(OCT)	MT										
NETHERLANDS		158	0	4,726	2,337	5,984	230	0	3,651	2,374	4,918
JAPAN		31	0	3,329	1,734	4,176	200	0	2,449	1,303	3,271
CANADA		875	484	1,619	1,191	2,784	1,943	887	3,144	2,203	1,866
UNITED KINGDOM		122	15	851	314	1,034	197	33	746	281	1,543
OTHER		22	15	75	165	1,139	49	33	176	288	286
Subtotal:-----		1,094	583	7,233	4,407	10,090	2,279	1,042	7,767	5,676	12,342
FR KIWI FRUIT(OCT)	MT										
CANADA		285	367	2,004	2,760	2,339	274	345	2,561	2,949	2,939
KOREAN REPUBLIC		0	0	1,506	1,550	1,506	0	0	2,800	2,800	2,800
JAPAN		60	0	306	0	306	40	0	800	0	800
OTHER		4	32	460	602	557	6	28	600	765	676
Subtotal:-----		352	399	4,810	4,920	5,315	329	373	6,869	6,501	7,378
FRESH GRAPES (MAY)	MT										
CANADA		2,494	3,271	2,494	3,271	85,863	4,892	6,844	4,892	6,844	109,257
HONG KONG		19	50	19	50	1,119	17	81	17	81	1,244
JAPAN		19	50	19	50	1,119	17	81	17	81	1,244
PHILIPPINES		28	62	28	62	1,119	48	65	17	69	1,244
OTHER		1,401	1,051	1,401	1,051	56,704	2,636	2,187	2,636	2,187	82,825
Subtotal:-----		3,943	4,437	3,943	4,437	207,347	7,593	9,194	7,593	9,194	284,681
FR STRAWBRIS(JAN)	MT										
CANADA		7,784	8,128	25,774	25,752	40,277	8,364	10,666	32,758	35,868	52,087
JAPAN		1,233	242	1,168	257	3,167	366	667	1,114	1,114	2,432
MEXICO		258	229	1,187	501	1,167	556	644	3,190	1,416	4,252
OTHER		44	84	1,360	331	2,960	177	265	1,114	1,416	4,252
Subtotal:-----		8,209	8,683	27,499	26,842	52,631	9,547	12,242	37,657	38,770	90,086
FR ORNG INC TMPL(NOV)	MT										
CANADA		17,899	20,054	149,247	167,807	176,012	9,255	11,284	74,235	85,782	88,806
JAPAN		28,791	26,410	104,204	101,728	124,446	18,762	13,292	70,029	46,029	88,819
HONG KONG		12,083	13,935	84,864	89,174	101,408	5,548	7,769	32,390	46,185	51,892
OTHER		12,740	13,935	84,864	89,174	106,529	5,548	7,769	47,191	54,185	59,290
Subtotal:-----		71,513	77,908	403,576	454,888	508,396	40,554	42,458	223,845	245,815	284,807
FR GPPERT(SEP)	MT										
JAPAN		10,126	12,442	221,155	199,832	242,518	6,336	6,710	131,893	113,822	144,608
CANADA		4,266	6,570	134,465	132,705	140,157	2,070	3,099	62,887	74,603	76,127
NETHERLANDS		1,191	1,191	4,465	4,465	4,465	800	1,404	24,037	24,037	24,037
OTHER		4,529	6,182	38,115	48,147	45,174	2,508	3,095	20,197	22,106	24,090
Subtotal:-----		19,702	32,873	463,625	442,915	499,950	11,087	15,312	239,385	220,214	260,234
FR TANGERINES(NOV)	MT										
CANADA		225	184	12,376	10,504	13,556	178	170	10,395	8,319	11,526
KOREAN REPUBLIC		0	79	1,191	1,450	1,191	0	54	1,383	1,383	1,383
JAPAN		0	2	1,140	1,570	1,140	0	12	1,362	1,362	1,362
OTHER		0	2	1,140	1,570	1,140	0	12	1,362	1,362	1,362
Subtotal:-----		225	264	15,938	13,956	17,118	178	236	14,050	11,415	15,182

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
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COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY	REGION	CURR MO	CURR MO	YR TOT	YR TOT	LAST	CURR MO	CURR MO	YR TOT	YR TOT	LAST
		LAST YR	CURR YR	LAST YR	CURR YR	YEAR	LAST YR	CURR YR	LAST YR	CURR YR	YEAR
CANNED FRUIT											
CND PEACH&NECT(JUN)	MT										
CANADA		633	427	5,589	4,192	5,589	635	487	5,285	4,741	5,285
JAPAN		156	290	2,290	2,559	2,290	171	298	4,530	2,617	4,530
KOREA, REPUBLIC		198	200	2,493	1,893	2,493	165	134	2,031	1,105	2,031
JAPAN		196	169	1,853	1,293	1,853	99	134	1,644	1,169	1,644
OTHER		770	343	7,068	6,368	7,068	802	341	6,644	6,169	6,644
Subtotal:-----		1,852	1,429	21,293	16,006	21,293	1,872	1,380	20,139	15,884	20,139
CND PEARS(JUN)	MT										
CANADA		947	169	5,669	2,703	5,669	772	177	5,086	2,972	5,086
JAPAN		128	27	1,023	692	1,023	120	37	995	530	995
OTHER		128	27	1,023	692	1,023	120	37	995	530	995
Subtotal:-----		1,201	197	7,315	3,706	7,315	999	215	6,670	3,855	6,670
CND PNEAPL(JAN)	MT										
CANADA		176	22	669	475	1,219	177	24	677	450	1,252
EU-15		157	182	322	174	574	134	163	294	270	433
KOREA, REPUBLIC		87	0	174	17	507	73	0	145	67	213
JAPAN		0	21	255	282	435	0	17	251	227	456
ITALY		105	0	202	227	307	88	0	168	189	356
GERMANY		47	2	110	27	188	46	4	101	184	188
OTHER		20	64	263	297	689	22	62	208	262	602
Subtotal:-----		435	289	1,702	1,798	3,424	406	265	1,575	1,630	3,252
FRT MIXTURES(JUN)	MT										
CANADA		471	636	5,531	7,422	5,531	578	756	6,954	8,542	6,954
PHILIPPINES		234	331	4,313	3,804	4,313	282	334	5,012	4,534	5,012
JAPAN		512	482	4,163	3,555	4,163	575	546	4,855	4,058	4,855
SINGAPORE		152	86	1,244	1,226	1,244	164	93	1,121	1,111	1,121
HONG KONG		166	145	2,793	1,970	2,793	164	133	3,121	2,391	3,121
OTHER		442	701	6,342	6,372	6,342	507	933	7,421	7,992	7,421
Subtotal:-----		1,976	2,083	26,266	24,949	26,266	2,273	2,549	30,930	29,629	30,930
DRIED FRUIT											
DRD RAISINS(AUG)	MT										
EU-15		3,442	2,311	45,908	42,579	56,132	5,386	4,358	74,692	71,921	91,112
UNITED KINGDOM		2,454	1,041	21,868	21,569	25,633	2,404	1,330	33,767	30,844	44,647
JAPAN		608	87	8,716	3,319	10,449	1,079	1,803	17,744	19,443	21,000
CANADA		1,820	1,360	23,226	25,664	27,007	2,713	2,606	41,208	44,269	47,596
OTHER		1,568	1,360	23,226	25,664	27,007	2,713	2,606	41,208	44,269	47,596
Subtotal:-----		7,769	6,536	99,123	100,976	118,624	12,762	12,226	167,069	174,470	199,116
DRD PRUNES(AUG)	MT										
EU-15		2,635	1,679	29,260	26,321	34,588	6,141	3,420	69,128	56,962	80,958
GERMANY		1,093	2,867	10,693	10,800	11,489	2,050	1,000	23,000	19,800	20,833
UNITED KINGDOM		2,635	2,443	3,786	3,320	3,786	1,141	970	10,800	10,800	10,800
CANADA		609	1,214	7,934	15,077	9,751	1,278	2,719	16,800	28,787	20,682
OTHER		609	1,214	7,934	15,077	9,751	1,278	2,719	16,800	28,787	20,682
Subtotal:-----		4,797	5,536	51,328	56,518	61,669	10,883	12,844	117,122	117,639	140,006
FRUIT JUICES(SSE)											
ORNG JU CNC(DEC)	KL										
EU-15		9,910	22,583	59,269	96,252	178,160	4,918	10,636	25,668	36,937	56,966
FRANCE		2,829	8,930	28,531	42,713	67,548	1,113	2,688	8,883	13,440	21,897
NETHERLANDS		3,852	8,918	28,244	42,197	56,771	1,113	2,688	8,883	13,440	21,897
JAPAN		2,780	2,005	15,381	12,074	27,786	4,006	3,022	25,920	18,680	27,000
CANADA		2,280	2,005	15,381	12,074	27,786	4,006	3,022	25,920	18,680	27,000
KOREA, REPUBLIC		2,094	34,847	27,518	68,032	48,856	1,800	7,004	11,303	17,115	20,834
OTHER		4,097	34,847	27,518	68,032	48,856	1,800	7,004	11,303	17,115	20,834
Subtotal:-----		26,734	65,568	136,846	214,304	326,782	16,636	24,043	83,998	95,551	167,031
ORNG JU NTCNC(OEC)	KL										
CANADA		8,914	10,864	54,272	64,550	104,395	5,959	7,386	38,967	44,916	73,021
EU-15		2,834	4,359	13,498	15,449	32,934	1,710	2,856	9,267	10,888	21,897
BELGIUM-LUXEMBOU		1,981	3,892	12,314	12,401	21,191	1,156	2,200	4,916	8,888	13,507
OTHER		1,860	1,664	12,962	11,293	23,227	1,704	1,219	10,327	8,895	19,518
Subtotal:-----		13,608	16,887	80,733	91,393	160,556	9,372	11,460	58,561	64,099	113,737
GRPFRT JU CNC(DEC)	KL										
EU-15		3,678	5,367	12,794	17,110	31,141	1,937	2,343	7,648	10,073	17,168
JAPAN		2,009	2,367	10,455	10,333	14,653	1,833	2,432	3,474	4,552	6,338
FRANCE		2,275	1,684	8,633	8,823	14,653	1,833	2,432	3,474	4,552	6,338
NETHERLANDS		1,213	1,794	4,763	8,823	14,653	1,833	2,432	3,474	4,552	6,338
ISRAEL		413	300	2,886	1,605	3,869	369	434	2,886	1,605	3,869
CANADA		451	300	2,339	1,605	3,869	369	434	2,886	1,605	3,869
OTHER		451	300	2,339	1,605	3,869	369	434	2,886	1,605	3,869
Subtotal:-----		7,784	8,330	31,548	30,513	65,508	5,030	5,447	22,681	22,509	44,549
FRESH VEGETABLES											
FR ASPARAGUS(OCT)	MT										
JAPAN		1,692	1,272	5,630	5,675	6,276	3,909	1,123	24,084	22,189	27,674
CANADA		1,360	1,785	1,892	1,406	1,988	3,395	4,277	10,954	14,413	12,588
SWITZERLAND		136	85	1,952	1,406	1,988	3,395	4,277	10,954	14,413	12,588
Subtotal:-----		2,363	2,242	12,408	12,969	14,344	7,237	6,339	44,673	42,272	51,666
FR ONIONS(OCT)	MT										
CANADA		10,506	12,359	66,760	71,990	103,048	3,714	4,784	23,228	26,012	36,260
JAPAN		581	1,210	23,894	34,858	41,923	127	460	8,011	13,674	19,560
OTHER		368	1,210	23,894	34,858	41,923	127	460	8,011	13,674	19,560
Subtotal:-----		11,465	13,569	149,806	137,405	224,447	3,990	5,244	44,757	46,806	69,739
CANNED VEGETABLES											
CND SWT CORN(AUG)	MT										
EU-15		3,916	3,606	38,231	33,894	46,309	2,988	2,656	29,258	23,840	35,341
JAPAN		2,026	6,704	35,379	53,444	21,654	4,124	5,222	27,687	44,276	36,581
GERMANY		2,047	3,293	10,867	17,456	21,174	1,693	2,929	14,817	15,517	18,564
ITALY		1,559	3,463	13,395	10,833	18,415	1,152	2,076	11,098	16,337	14,518
HONG KONG		3,529	3,463	10,867	17,456	21,174	2,884	2,929	11,098	16,337	14,518
UNITED KINGDOM		1,248	1,233	2,980	19,438	35,045	994	805	8,019	37,391	29,033
OTHER		4,021	5,750	19,280	39,248	13,753	3,493	5,270	24,196	35,462	29,581
Subtotal:-----		18,569	22,816	133,624	163,991	166,341	15,182	18,895	107,431	135,634	134,401

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COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY	REGION	CURR YR	CURR YR	LAST YR	CURR YR	LAST YR	CURR YR	CURR YR	LAST YR	CURR YR	LAST YR
CND TOM PAS(JUL)	MT										
CANADA		3,144	2,851	41,296	46,708	45,326	2,409	2,220	34,029	34,541	37,231
JAPAN		1,284	1,082	10,626	10,708	12,150	1,013	833	34,029	34,541	37,231
EUROPE, REPUBLIC		729	501	2,300	10,708	10,708	2,409	2,220	34,029	34,541	37,231
OTHER		1,001	5,526	16,104	46,981	17,863	936	3,702	12,253	32,047	13,681
Subtotal:-----		6,951	10,883	78,059	119,818	87,641	5,470	7,735	63,418	84,711	70,767
CND TOM SAUCE(JUL)	MT										
CANADA		4,810	5,922	49,112	53,118	54,007	4,237	5,334	45,122	49,253	49,485
JAPAN		402	374	5,298	5,466	5,116	477	479	45,122	49,253	49,485
EUROPE, REPUBLIC		495	372	5,089	5,180	5,305	612	479	45,122	49,253	49,485
OTHER		1,636	1,691	13,574	14,101	14,992	1,391	1,575	14,262	13,400	15,589
Subtotal:-----		7,344	8,360	73,072	77,865	80,420	6,717	7,767	70,301	75,333	77,147
FRZN VEGETABLES											
FRZN SWT CORN(JUL)	MT										
JAPAN		3,254	4,080	36,381	36,121	40,120	2,995	4,026	32,382	33,641	35,756
HONG KONG		270	458	3,451	3,028	3,872	258	209	2,378	2,677	2,828
CANADA		260	1,496	10,694	11,454	11,658	536	1,009	8,278	9,206	9,012
OTHER		706	1,496	10,694	11,454	11,658	536	1,009	8,278	9,206	9,012
Subtotal:-----		4,590	6,596	53,419	56,207	58,972	4,003	5,737	45,720	49,179	50,498
FRZN F FRY(JUL)	MT										
CANADA		16,375	16,340	164,042	175,712	183,767	11,884	12,182	120,740	130,118	135,152
EUROPE, REPUBLIC		2,062	3,316	18,433	27,719	31,636	1,280	1,511	13,022	18,022	21,669
HONG KONG		10,805	10,758	114,033	123,839	123,078	7,899	8,349	84,952	93,667	91,407
OTHER		10,805	10,758	114,033	123,839	123,078	7,899	8,349	84,952	93,667	91,407
Subtotal:-----		31,740	32,748	316,757	349,866	349,937	22,808	24,636	232,300	259,086	256,280
TREE NUTS											
ALMONDS UNSH(JUL)	MT										
JAPAN		793	491	5,449	9,415	6,323	1,924	1,194	13,120	23,202	15,128
EUROPE, REPUBLIC		248	109	3,666	6,655	3,477	166	260	5,889	15,889	18,881
GERMANY		80	109	3,666	6,655	3,477	166	260	5,889	15,889	18,881
OTHER		147	37	2,301	4,090	2,331	361	100	5,554	9,887	5,555
Subtotal:-----		1,069	637	15,721	21,008	16,779	2,568	1,556	38,843	50,682	41,315
ALMOND SH/PRP(JUL)	MT										
EUROPE, REPUBLIC		12,680	4,220	153,280	112,415	170,076	43,711	23,002	500,081	549,034	559,077
GERMANY		4,697	1,555	32,802	18,865	20,871	18,331	9,925	188,841	109,052	211,429
NETHERLANDS		1,921	1,455	16,107	13,604	14,915	3,384	3,437	48,023	56,017	53,497
FRANCE		1,921	1,455	16,107	13,604	14,915	3,384	3,437	48,023	56,017	53,497
CANADA		3,074	1,421	16,861	13,319	14,915	3,384	3,437	48,023	56,017	53,497
OTHER		3,187	1,733	51,996	30,395	54,490	9,037	9,066	129,156	147,888	135,794
Subtotal:-----		21,637	7,855	258,300	168,879	281,745	64,091	42,922	755,021	837,765	829,318
WALNUTS SH(AUG)	MT										
JAPAN		602	847	6,699	8,050	7,676	2,625	2,528	27,816	31,154	31,804
EUROPE, REPUBLIC		192	265	4,744	4,050	4,111	1,625	1,521	10,496	10,496	11,496
CANADA		146	265	4,744	4,050	4,111	1,625	1,521	10,496	10,496	11,496
GERMANY		406	265	4,744	4,050	4,111	1,625	1,521	10,496	10,496	11,496
OTHER		341	299	3,462	4,075	3,931	1,156	718	10,496	12,496	12,496
Subtotal:-----		1,293	1,830	18,106	20,729	20,291	4,955	4,497	61,826	68,151	70,618
WALNUTS UNSH(AUG)	MT										
EUROPE, REPUBLIC		55	14	48,165	47,231	48,199	95	10	92,541	101,969	92,596
GERMANY		200	100	1,000	1,000	1,000	400	100	1,000	1,000	1,000
NETHERLANDS		92	75	8,839	8,270	9,266	200	143	17,148	16,533	17,562
OTHER		146	89	57,004	55,501	57,464	295	153	109,688	118,901	110,558
Subtotal:-----		146	89	57,004	55,501	57,464	295	153	109,688	118,901	110,558
HOPS&PRODUCTS											
HOP BELTS(SEP)	MT										
BRAZIL		0	107	2,108	1,801	2,168	0	393	11,034	6,913	11,226
CANADA		104	138	3,909	1,114	1,337	667	1,040	3,904	5,235	3,254
EUROPE, REPUBLIC		50	54	3,544	879	3,088	183	168	3,904	5,235	3,254
JAPAN		75	101	816	962	1,006	435	717	3,904	5,235	3,254
OTHER		249	436	4,813	4,994	5,524	1,399	2,509	25,520	25,916	29,926
Subtotal:-----		249	436	4,813	4,994	5,524	1,399	2,509	25,520	25,916	29,926
HOP EXTRACT(SEP)	MT										
EUROPE, REPUBLIC		170	90	1,225	1,041	1,438	3,293	1,119	18,707	15,665	21,474
MEXICO		48	24	4,469	2,838	4,469	685	107	12,899	10,363	13,202
COLOMBIA		0	0	3,341	1,000	3,457	0	0	2,822	4,367	6,739
BRAZIL		1	6	1,809	4,555	3,333	13	721	2,822	5,608	3,624
OTHER		141	92	7,155	7,533	9,405	1,755	1,855	11,754	11,946	15,361
Subtotal:-----		318	243	2,928	2,798	3,530	5,145	3,725	48,586	46,541	56,806
HOPS NSPF(SEP)	MT										
EUROPE, REPUBLIC		11	0	2,172	1,186	2,279	115	0	10,427	5,296	11,478
GERMANY		10	0	1,530	3,330	1,044	108	0	7,103	1,000	3,024
MEXICO		122	0	3,330	3,330	3,330	0	0	7,103	1,000	3,024
OTHER		66	52	403	589	515	373	323	3,252	3,463	4,485
Subtotal:-----		201	53	2,852	1,793	3,135	1,301	323	15,204	8,861	18,092
WINE											
GRAPE WINE(JAN)	KL										
EUROPE, REPUBLIC		5,538	8,545	25,998	34,131	72,708	10,526	17,242	49,977	69,747	144,223
UNITED KINGDOM		3,058	4,450	13,759	14,566	33,960	10,084	17,242	37,343	50,737	106,000
CANADA		1,884	1,771	13,759	14,566	33,960	10,084	17,242	37,343	50,737	106,000
JAPAN		1,884	1,771	13,759	14,566	33,960	10,084	17,242	37,343	50,737	106,000
GERMANY		844	922	3,592	3,592	3,592	1,155	1,155	1,155	1,155	1,155
OTHER		2,380	3,867	10,507	17,292	29,469	3,679	5,761	16,816	26,306	47,567
Subtotal:-----		13,230	17,951	59,895	76,463	160,284	23,764	34,578	108,385	142,532	300,923

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
MAY 1997

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FR FRT & MLNS	MT										
FR APPLES(JUL)		19,705	12,729	38,871	39,308	49,027	19,117	7,722	43,682	30,766	52,798
NEW ZEALAND		4,038	3,596	66,682	70,594	71,873	1,646	1,519	25,772	26,515	27,528
CANADA		15,895	5,658	43,487	34,063	47,829	5,471	2,441	21,128	17,285	22,624
OTHER		39,638	21,983	149,040	143,964	168,729	27,234	11,682	90,583	74,567	102,950
Subtotal:-----											
FR PEARS(JUL)	MT										
CHILE		8,523	7,704	31,080	33,932	33,339	3,452	3,044	14,366	17,471	15,642
ARGENTINA		2,671	3,341	14,994	30,946	15,637	2,819	2,142	9,895	20,908	10,261
OTHER		4,732	5,845	8,323	9,404	8,366	5,072	4,729	8,046	9,976	8,109
Subtotal:-----		15,926	16,890	54,403	74,282	57,341	7,343	9,915	32,307	48,355	34,013
APRICOT (MAY)	MT										
CHILE		0	0	0	0	1,011	0	0	0	0	1,146
NEW ZEALAND		0	0	0	0	245	0	0	0	0	656
OTHER		0	0	0	0	105	0	0	0	0	263
Subtotal:-----		0	0	0	0	1,361	0	0	0	0	2,064
PEACH-NEC(MAY)	MT										
CHILE		2	0	2	0	41,219	2	0	2	0	32,466
OTHER		0	0	0	0	579	0	0	0	0	531
Subtotal:-----		2	0	2	0	41,797	2	0	2	0	32,997
PLUM-PRUNE(MAY)	MT										
CHILE		280	0	280	0	22,964	312	0	312	0	21,036
OTHER		0	0	0	0	275	1	0	1	0	337
Subtotal:-----		280	0	280	0	23,240	314	0	314	0	21,374
FRESH GRAPES (MAY)	MT										
CHILE		4,001	857	4,001	857	267,677	3,774	849	3,774	849	282,993
MEXICO		24,411	31,021	24,411	31,021	59,956	33,026	40,495	33,026	40,495	86,724
OTHER		28,667	32,047	28,667	32,047	338,627	37,054	41,507	37,054	41,507	380,124
Subtotal:-----											
FR RASPBRY(JAN)	MT										
CANADA		0	0	0	0	4,624	0	0	0	0	9,071
CHILE		34	39	863	1,051	1,141	90	104	1,620	2,345	2,335
OTHER		114	65	323	258	641	311	171	1,999	1,862	3,199
Subtotal:-----		148	103	1,186	1,310	6,406	401	275	3,620	4,207	14,505
FR STRAWBRIS(JAN)	MT										
MEXICO		5,231	119	27,092	12,892	29,434	5,842	146	49,802	22,400	52,726
OTHER		2	0	42	16	1,096	11	0	105	61	2,705
Subtotal:-----		5,233	119	27,134	12,908	30,530	5,853	146	49,907	22,461	55,431
FR BANANA(JAN)	MT										
COSTA RICA		85,276	85,856	385,019	392,958	970,001	27,437	28,572	124,390	128,697	309,551
ECUADOR		73,155	70,953	385,696	387,933	848,772	20,278	23,574	108,420	122,886	237,818
HONDURAS		57,935	41,131	295,502	226,487	639,597	15,259	11,265	76,789	61,617	166,864
OTHER		110,100	127,451	519,488	545,872	1,318,623	32,520	41,002	148,233	172,143	384,207
Subtotal:-----		326,465	325,392	1,585,705	1,553,250	3,776,992	95,494	104,413	457,833	485,343	1,098,440
FR MANGO(JAN)	MT										
MEXICO		24,872	27,233	60,554	66,499	139,261	16,639	18,176	46,056	51,174	80,606
OTHER		7,042	6,749	18,824	19,004	32,743	3,722	4,505	11,917	13,704	25,781
Subtotal:-----		31,913	33,983	79,379	85,503	172,004	20,362	22,681	57,973	64,879	106,387
FR PINAPLE(JAN)	MT										
COSTA RICA		7,839	10,351	30,361	49,658	84,142	3,132	5,066	10,817	23,997	34,374
HONDURAS		3,845	3,315	15,540	11,792	27,084	1,074	956	4,326	3,319	7,561
OTHER		2,007	2,804	7,258	5,578	20,842	535	860	1,895	2,790	48,636
Subtotal:-----		13,691	16,470	53,158	71,028	132,068	4,740	6,882	17,037	30,106	48,636
FR CANTLPE(MAY)	MT										
MEXICO		27,533	33,385	27,533	33,385	139,137	9,091	13,598	9,091	13,598	53,109
COSTA RICA		3,210	4,117	3,210	4,117	59,450	1,217	1,502	1,217	1,502	24,866
GUATEMALA		4,739	3,611	4,739	3,611	67,867	1,818	1,080	1,818	1,080	22,359
OTHER		5,007	9,539	5,007	9,539	118,658	1,090	1,682	1,090	1,682	25,588
Subtotal:-----		40,490	50,652	40,490	50,652	385,111	13,215	17,863	13,215	17,863	125,922
FR MELON,OT(MAY)	MT										
MEXICO		9,598	14,915	9,598	14,915	52,454	3,127	6,316	3,127	6,316	17,579
COSTA RICA		590	310	590	310	25,391	210	131	210	131	9,891
OTHER		3,896	4,810	3,896	4,810	60,961	1,607	1,372	1,607	1,372	20,166
Subtotal:-----		14,084	20,034	14,084	20,034	138,807	4,945	7,819	4,945	7,819	47,636
FR ORANGES(NOV)	MT										
AUSTRALIA		0	0	0	0	11,550	0	0	0	0	17,652
OTHER		1,790	1,593	8,650	11,431	11,625	523	642	3,531	4,867	4,756
Subtotal:-----		1,790	1,593	8,650	11,431	23,175	523	642	3,531	4,867	22,408
CANEO FRUIT											
CNO MANORN(JAN)	MT										
CHINA, PEOPLES R		826	557	3,339	1,912	11,628	874	527	3,515	1,821	11,912
EU 15		236	198	1,296	718	8,045	189	166	1,173	602	7,955
SPAIN		236	198	1,296	718	8,045	189	166	1,173	602	7,955
OTHER		0	0	22	29	310	0	0	24	24	334
Subtotal:-----		1,062	756	4,857	2,660	19,992	1,063	693	4,832	2,447	20,218
CND BLK OLV(NOV)	MT										
EU 15		1,219	1,515	8,635	8,130	13,352	2,980	3,023	20,028	17,558	31,610
SPAIN		1,017	1,423	7,537	7,296	11,456	2,426	2,820	17,302	15,296	26,739
MOROCCO		606	942	3,323	5,092	6,347	1,330	1,852	7,474	10,140	14,533
OTHER		17	53	96	137	162	38	74	212	252	323
Subtotal:-----		1,842	2,510	12,053	13,359	19,861	4,348	4,950	27,713	27,950	46,545
CNO GRN OLV(NOV)	MT										
EU 15		2,167	3,235	17,341	19,161	32,529	5,894	8,204	51,176	50,110	94,375
SPAIN		2,165	3,226	17,206	19,054	32,305	5,874	8,167	50,833	49,774	93,667
OTHER		91	304	761	1,295	1,489	204	422	1,641	3,022	3,753
Subtotal:-----		2,258	3,539	18,102	20,456	34,018	6,098	8,625	52,717	52,132	97,128
CNO PEACH(JUN)	MT										
EU 15		989	991	10,568	23,879	10,568	645	662	7,087	15,802	7,087
GREECE		986	714	10,489	19,475	10,489	635	456	6,898	12,673	6,898
OTHER		191	585	3,532	4,209	4,209	145	418	2,939	2,939	2,939
Subtotal:-----		1,179	1,576	14,100	28,087	14,100	790	1,080	9,626	18,741	9,626
CNO PINAPLE(JAN)	MT										
PHILIPPINES		9,375	10,582	53,199	51,864	125,452	6,214	7,046	34,134	34,323	81,542
THAILAND		7,855	5,564	35,588	35,016	78,032	5,398	3,855	25,172	23,135	54,759
INDONESIA		4,470	4,988	14,980	20,022	54,822	3,240	3,930	10,503	15,605	41,017
OTHER		1,749	2,616	15,781	10,709	39,043	1,343	2,045	8,182	8,141	20,978
Subtotal:-----		23,450	23,749	119,549	117,611	297,349	16,195	16,876	77,990	81,204	198,297
DRIED FRUIT											
ORO APRCT(JUL)	MT										
TURKEY		802	408	13,293	9,612	14,091	1,587	1,214	26,841	26,363	28,562
OTHER		52	37	533	653	533	113	150	1,576	1,809	1,576
Subtotal:-----		854	444	13,827	10,265	14,625	1,700	1,364	28,417	28,172	30,138

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
MAY 1997

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MD LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MD LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
ORIED FRUIT											
DATES(SEP)	MT										
PAKISTAN		173	245	2,657	1,865	3,172	196	210	2,654	1,745	3,170
CHINA, PEOPLES R		89	10	470	320	620	143	20	840	565	1,103
ISRAEL		43	0	522	75	522	96	0	1,088	211	1,088
OTHER		1	0	296	202	338	2	0	553	427	607
Subtotal	-----	306	254	3,944	2,461	4,652	436	230	5,136	2,949	5,968
DRD FIG(SEP)	MT										
EU 15		0	0	823	1,011	823	0	0	1,919	2,327	1,919
GREECE		0	0	802	974	802	0	0	1,849	2,187	1,849
TURKEY		0	0	678	381	678	0	0	1,239	872	1,239
MEXICO		0	0	301	356	307	0	0	914	882	916
OTHER		0	8	13	21	45	0	26	32	65	73
Subtotal	-----	0	8	1,816	1,770	1,853	0	26	4,104	4,146	4,147
ORD RAISIN(AUG)	MT										
MEXICO		665	0	7,958	5,061	8,370	810	0	7,356	4,624	7,796
CHILE		163	675	1,358	2,247	1,724	189	955	1,556	2,894	2,006
OTHER		218	247	1,884	1,626	2,013	216	356	1,899	1,912	2,045
Subtotal	-----	1,046	922	11,199	8,934	12,107	1,214	1,310	10,811	9,430	11,847
FRUIT JUICE(SSE)											
APPLE JUIC(JUL)	KL										
ARGENTINA		90,050	56,033	270,658	220,635	314,057	31,307	13,660	96,014	64,207	110,229
EU 15		12,213	21,109	202,896	334,189	219,220	3,197	18,487	86,927	122,401	92,627
GERMANY		8,208	42,266	144,433	216,197	159,519	3,319	3,794	60,229	78,378	65,865
OTHER		41,600	42,444	259,042	438,440	305,039	16,670	14,805	99,029	157,798	114,386
Subtotal	-----	143,863	119,586	732,595	993,264	838,316	53,173	36,953	281,073	344,405	317,741
FCDJ(DEC)	KL										
BRAZIL		57,280	17,869	313,085	343,117	703,184	14,717	3,067	79,060	68,534	173,085
MEXICO		13,806	22,892	110,297	88,034	162,610	4,387	5,240	31,934	20,277	47,432
OTHER		17,085	42,219	69,609	134,624	101,815	5,277	8,513	20,701	50,534	30,355
Subtotal	-----	88,172	82,979	492,992	565,774	967,609	24,381	17,219	131,695	119,345	250,872
GRAPE JU(JAN)	KL										
ARGENTINA		8,262	13,574	57,586	34,493	168,435	2,042	4,476	13,771	11,429	46,329
OTHER		4,891	9,015	21,755	29,850	56,029	1,807	5,310	7,942	16,675	22,217
Subtotal	-----	13,153	22,589	79,341	64,344	224,464	3,849	9,786	21,713	28,104	68,545
PNEAPL JUCN(JAN)	KL										
THAILAND		9,036	8,457	48,092	48,218	103,944	3,102	2,893	15,187	15,009	34,356
PHILIPPINES		6,069	6,474	43,431	38,390	100,644	909	1,343	6,895	7,981	17,260
OTHER		3,666	5,445	13,409	21,411	50,206	1,126	1,782	4,277	7,146	16,183
Subtotal	-----	18,771	20,376	104,932	108,020	254,794	5,138	6,018	26,359	30,135	67,799
PNEAPL JUNC(JAN)	KL										
PHILIPPINES		3,775	4,908	14,252	21,860	38,678	1,156	1,511	4,481	6,800	11,952
THAILAND		536	933	7,600	3,835	13,895	390	697	3,155	2,833	7,607
OTHER		271	42	3,821	559	10,013	119	36	838	140	2,129
Subtotal	-----	4,581	5,882	25,673	26,254	62,586	1,665	2,243	8,474	9,774	21,688
FRDZEN FRUIT											
FZN STRBRY(DEC)	MT										
MEXICO		3,868	3,644	16,929	17,680	20,599	3,032	2,903	13,671	15,102	16,703
OTHER		21	0	231	76	283	71	51	470	482	825
Subtotal	-----	3,889	3,644	17,160	17,756	20,882	3,103	2,954	14,141	15,584	17,527
FRESH VEGETABLES											
FR BEANS(DCT)	MT										
MEXICO		203	220	18,206	17,974	18,611	258	245	19,667	22,137	20,030
OTHER		16	35	171	415	692	24	49	161	358	623
Subtotal	-----	219	255	18,377	18,389	19,302	282	294	19,829	22,495	20,653
FR CARROT(DCT)	MT										
CANADA		440	651	53,300	50,059	67,654	172	213	14,278	12,304	18,424
MEXICO		4,294	4,452	18,662	19,351	33,599	752	663	3,154	3,499	5,624
OTHER		54	18	351	254	690	29	16	156	123	250
Subtotal	-----	4,788	5,120	72,314	69,664	101,943	953	892	17,588	15,926	24,298
FR CABBAGE(DCT)	MT										
CANADA		959	806	18,677	13,933	28,206	247	170	4,510	2,778	7,631
MEXICO		615	7	7,743	5,499	13,301	67	3	1,326	889	2,358
OTHER		0	0	20	43	22	0	0	10	44	18
Subtotal	-----	1,574	813	26,440	19,475	41,529	313	173	5,846	3,711	10,007
FR CELERY(OCT)	MT										
MEXICO		2,587	2,356	23,034	22,894	23,076	499	651	4,788	5,962	4,797
OTHER		21	11	541	948	3,416	29	18	284	381	1,139
Subtotal	-----	2,608	2,367	23,574	23,842	26,492	529	669	5,072	6,343	5,936
FR CUCMBR(OCT)	MT										
MEXICO		12,162	18,658	254,695	264,897	277,516	8,869	7,861	92,538	79,842	106,236
OTHER		736	1,185	14,079	10,666	18,391	832	1,106	5,713	6,308	9,372
Subtotal	-----	12,899	19,843	268,774	275,563	295,907	9,702	8,967	99,251	86,151	115,608
FR CAULFLWR(DCT)	MT										
CANADA		0	0	387	252	5,990	0	0	117	113	2,378
OTHER		106	0	990	736	1,012	30	0	390	242	405
Subtotal	-----	106	0	1,377	988	7,003	30	0	507	355	2,783
FR GARLIC(OCT)	MT										
MEXICO		5,898	3,632	10,292	7,399	16,715	6,411	3,761	10,894	7,524	19,521
OTHER		147	16	4,750	4,181	6,723	225	37	6,316	6,262	7,691
Subtotal	-----	6,045	3,647	15,042	11,581	22,438	6,637	3,798	17,210	13,786	27,212
FR ONION(OCT)	MT										
MEXICO		18,009	21,389	195,841	187,439	219,900	12,208	11,119	107,356	89,946	126,837
OTHER		2,888	1,698	33,531	40,108	45,365	940	879	13,886	14,285	18,842
Subtotal	-----	20,897	23,087	229,372	227,547	265,265	13,148	11,998	121,342	104,231	145,679
FR PEPPERS(OCT)	MT										
MEXICO		11,681	16,045	199,212	203,795	243,766	9,056	12,980	123,267	165,482	140,762
EU 15		2,021	2,030	7,110	9,247	16,915	5,871	5,871	22,667	24,384	42,732
NETHERLANDS		1,974	1,963	6,928	9,017	16,601	5,959	5,691	21,940	23,789	41,735
OTHER		520	898	4,028	5,609	8,876	1,736	2,486	8,876	11,873	15,008
Subtotal	-----	14,221	18,973	210,350	218,651	269,558	16,908	21,337	154,710	201,739	199,403
FR SEED POT(OCT)	MT										
CANADA		7,303	9,106	134,994	112,983	136,546	1,352	1,752	26,206	19,999	26,550
OTHER		21	3	69	3	89	13	2	47	2	58
Subtotal	-----	7,324	9,109	135,063	112,986	136,635	1,364	1,755	26,252	20,001	26,607
FR TBL POT(DCT)	MT										
CANADA		25,553	18,200	306,478	164,005	353,273	5,544	3,212	61,611	29,459	71,973
OTHER		0	2	0	19	0	0	7	0	32	0
Subtotal	-----	25,553	18,202	306,478	164,024	353,273	5,544	3,219	61,611	29,492	71,973
FR TOMATO(OCT)	MT										
MEXICO		42,813	48,934	548,133	556,055	677,452	78,178	34,938	496,761	414,499	595,875
OTHER		7,188	10,137	22,565	35,845	47,170	13,303	15,365	46,052	67,830	84,102
Subtotal	-----	50,001	59,071	570,699	591,900	724,621	91,481	50,304	542,814	482,329	679,977

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
MAY 1997

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRESH VEGETABLES											
FR ASPARG(OCT)	MT										
MEXICO		0	0	13,104	15,125	18,317	0	0	25,525	29,783	32,841
PERU		91	85	6,666	7,182	10,048	273	120	12,713	12,016	18,802
OTHER		77	179	3,639	4,438	4,969	172	397	4,649	5,979	6,513
Subtotal:-----		168	264	23,408	26,745	33,333	445	518	42,887	47,779	58,156
CANEO VEGETABLES											
CNO TOM PST(JUL)	MT										
MEXICO		4,006	4,539	7,968	7,350	7,987	2,435	3,512	5,138	5,290	5,149
ISRAEL		238	16	3,252	3,982	3,549	216	15	2,853	3,446	3,929
CHILE		73	36	2,349	2,503	3,349	66	25	1,210	1,353	1,810
OTHER		75	131	1,263	2,075	1,351	103	174	1,296	2,027	2,373
Subtotal:-----		4,393	4,721	15,031	13,909	15,236	2,820	3,725	11,097	11,125	11,261
CNO TOM SAUCE(JUL)	MT										
EU 15		464	1,144	6,385	8,217	6,605	871	1,806	9,243	14,269	9,995
CANADA		812	355	9,600	4,779	10,790	564	335	6,654	4,453	7,386
SPAIN		200	373	1,837	3,113	2,038	700	1,286	6,372	11,034	7,081
OTHER		489	560	6,101	4,432	6,222	202	677	5,303	1,178	5,395
Subtotal:-----		1,765	2,059	22,084	17,427	23,616	1,637	2,819	21,201	25,900	22,776
CNO TOMATO(JUL)	MT										
ISRAEL		512	350	19,156	4,739	19,674	261	208	11,663	2,627	11,947
EU 15		1,912	5,215	18,739	40,757	20,409	551	2,031	5,242	15,699	5,747
CHILE		611	262	10,843	4,036	11,725	323	116	5,169	1,957	5,569
ITALY		1,796	4,453	17,893	37,415	19,475	523	1,773	5,023	14,504	5,508
OTHER		1,133	281	5,879	7,628	6,871	604	134	2,910	3,776	3,479
Subtotal:-----		4,169	6,107	54,617	57,161	58,679	1,739	2,490	24,983	24,059	26,743
CNO MSHROOM(JUL)	MT										
CHINA, PEOPLES R		2,885	3,138	20,682	33,141	23,912	5,177	4,603	41,487	49,058	46,720
INDONESIA		1,279	1,663	13,506	14,658	14,579	2,877	3,320	32,776	31,233	35,124
OTHER		1,202	1,210	17,234	15,269	18,725	2,556	2,391	40,111	31,140	43,290
Subtotal:-----		5,365	6,012	51,421	63,068	57,215	10,610	10,313	114,374	111,431	125,134
FROZEN VEGETABLES											
FZN BROCLI(SEP)	MT										
MEXICO		10,887	6,512	133,930	117,228	160,546	5,763	3,811	71,196	71,515	86,277
GUATEMALA		850	984	17,087	15,824	22,464	529	600	12,777	11,435	16,479
OTHER		3	16	67	121	67	2	20	48	144	48
Subtotal:-----		11,740	7,513	151,084	133,174	183,077	6,294	4,432	84,021	83,094	102,804
FZN CAULFLR(SEP)	MT										
MEXICO		407	741	15,262	15,657	16,387	275	521	9,257	11,662	10,062
OTHER		25	120	1,380	1,403	1,847	17	74	1,003	1,090	1,331
Subtotal:-----		433	861	16,641	17,060	18,234	292	595	10,261	12,752	11,393
FZN POTATO(SEP)	MT										
CANADA		16,865	28,704	130,778	207,263	178,331	10,538	16,073	79,319	123,519	109,287
OTHER		7	61	144	440	283	18	48	264	395	407
Subtotal:-----		16,872	28,766	130,922	207,703	178,614	10,556	16,121	79,583	123,914	109,693
TREE NUTS											
PISTACHIO NSH(SEP)	MT										
TURKEY		0	107	225	308	230	0	365	585	1,152	609
OTHER		32	1	40	1	54	49	7	61	10	162
Subtotal:-----		32	108	265	310	284	49	372	646	1,162	771
CASHEW NUT(AUG)	MT										
INDIA		1,604	2,637	20,978	25,150	27,355	7,971	13,099	101,870	126,513	134,902
BRAZIL		2,674	2,221	20,972	22,369	25,018	12,767	10,197	101,085	102,396	121,183
OTHER		499	659	3,664	6,174	5,085	2,216	2,468	16,443	25,436	22,976
Subtotal:-----		4,776	5,517	45,614	53,694	57,458	22,954	25,765	219,398	254,346	279,061
FILBERTS(AUG)	MT										
TURKEY		391	200	3,816	3,104	4,395	1,263	933	13,059	12,006	14,816
OTHER		16	17	636	266	658	69	40	1,055	700	1,142
Subtotal:-----		407	216	4,453	3,370	5,053	1,332	973	14,115	12,706	15,958
PECANS NSH(SEP)	MT										
MEXICO		0	0	20,122	15,509	20,122	0	0	27,608	15,881	27,608
OTHER		0	0	0	0	0	0	0	0	0	0
Subtotal:-----		0	0	20,122	15,509	20,122	0	0	27,608	15,881	27,608
WINES											
CHMP&SPRK WN(JAN)	KL										
EU 15		1,582	1,574	6,725	6,492	30,385	16,649	18,430	70,588	81,077	318,821
FRANCE		649	764	2,566	3,274	11,031	12,509	14,642	52,095	65,908	222,863
ITALY		297	283	2,002	1,707	10,757	1,521	1,445	9,702	8,624	55,160
OTHER		16	26	60	101	247	47	100	201	396	863
Subtotal:-----		1,599	1,600	6,785	6,592	30,632	16,696	18,530	70,789	81,473	319,684
FT&VERM WN(JAN)	KL										
EU 15		1,149	1,188	5,357	5,900	15,474	5,739	5,993	25,273	30,441	76,142
PORTUGAL		249	182	869	955	3,716	2,908	2,252	10,153	12,376	32,142
ITALY		723	667	3,062	3,159	8,736	1,745	1,802	7,775	8,242	22,128
SPAIN		84	227	980	1,220	3,043	448	1,331	4,713	6,388	14,405
OTHER		34	26	113	146	366	172	165	556	814	1,807
Subtotal:-----		1,183	1,214	5,470	6,046	15,840	5,911	6,159	25,829	31,255	77,949
OTH GP WINE(JAN)	KL										
EU 15		18,998	27,363	78,859	109,089	214,002	74,444	83,405	293,222	352,704	806,099
FRANCE		7,182	14,934	26,645	51,531	80,993	36,945	44,523	138,172	185,793	388,699
ITALY		9,638	10,062	43,845	47,845	108,258	29,710	30,040	123,384	132,083	328,256
OTHER		7,126	7,047	30,154	36,886	89,550	18,286	23,544	72,827	104,017	214,316
Subtotal:-----		26,124	34,410	109,213	145,975	303,552	92,730	106,949	366,049	456,721	1,020,415
OTH WN PROO(JAN)	KL										
JAPAN		95	111	653	677	1,708	541	435	3,039	3,111	7,753
EU 15		558	555	1,989	1,601	3,319	755	663	2,526	2,176	6,386
UNITED KINGDOM		259	421	1,034	923	2,744	296	397	1,027	910	2,677
OTHER		160	200	843	924	2,251	238	267	1,072	1,375	2,905
Subtotal:-----		813	866	3,485	3,202	9,277	1,534	1,365	6,638	6,661	17,045
CUT FLOWERS											
ROSES(JAN)	NONE										
COLOMBIA		0	0	0	0	0	15,600	15,141	69,550	73,647	119,624
ECUADOR		0	0	0	0	0	4,616	5,496	17,379	25,223	36,518
OTHER		0	0	0	0	0	2,332	2,489	14,030	13,535	32,781
Subtotal:-----		0	0	0	0	0	22,548	23,127	100,959	112,405	178,923
CARNATIONS(JAN)	NONE										
COLOMBIA		0	0	0	0	0	14,228	8,902	65,633	50,193	121,204
OTHER		0	0	0	0	0	810	1,065	2,918	3,919	5,441
Subtotal:-----		0	0	0	0	0	15,038	9,967	68,551	54,112	126,646

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